





## **ABOUT THE FORUM**

The Eastern Economic Forum (EEF) was established by Decree of the President of the Russian Federation Vladimir Putin on 19 May 2015 to support the economic development of Russia's Far East and to expand international cooperation in the Asia-Pacific region.

In just two years, the Forum has established itself as a major international communications platform and key event for business leaders and top political figures from around the world.

The EEF is not just an important discussion forum, but also a practical tool for developing the Russian Far East.

It is geared towards promoting the investment appeal of the Far East, opening up a number of opportunities for cooperation between Russian and foreign business partners.

## **EEF 2017**

## The third Eastern Economic Forum will take place on 6-7 September 2017.

It will present tools for boosting the economy of the Russian Far East and showcase development trends and the preliminary results of the new Far Eastern economic policy.

### Plans for the Forum include:

- A discussion of Russia's role in integration processes in the Asia-Pacific region, and the role and place of the Far East in Russia's development
- A presentation of actual investment projects and tools to support investors
- ➤ A demonstration of the effectiveness of development mechanisms in the Russian Far East: advanced special economic zones (ASEZs) and Vladivostok Free Port

## Participants in the Forum will include:

- President of the Russian Federation Vladimir Putin
- Representatives of Russian federal executive bodies
- Heads of Russian regions
- Official foreign delegations
- Major Russian and international business leaders

- Representatives of small and medium-sized business from the Far Eastern Federal District
- Leaders from the Russian and international media communities
- Civic representatives and leading figures from the fields of science, culture, and sport

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## **EEF 2016 IN FIGURES**

>3,700





Overseas participants

from 56 countries

The largest delegations were from Japan, South Korea, and China

heads of state



>1.85 trillion roubles

**1,260** journalists

## **SUMMARY OF EEF 2016**

The second Eastern Economic Forum **took place on 2–3 September 2016** at the Far Eastern Federal University (FEFU) campus on Russky Island, Vladivostok.

The main event of the Forum was a plenary session entitled 'Opening up the Russian Far East', which was attended by Russian President Vladimir Putin, Japanese Prime Minister Shinzō Abe, and South Korean President Park Geun-hye.

## Discussions at the Forum centred on three major topics:

- Opportunities for Investors
- Incentives for Investors
- Developing the Russian Far East Advantages and New Opportunities for the Asia-Pacific Region

The Forum programme included **five international business dialogues** (Russia–China, Russia–South Korea, Russia–Germany, Russia–ASEAN, and the Russian–Japanese Business Forum). In addition, there were **six strategic sessions** at which participants discussed issues relating to the future development of the region with legislative and executive officials. These issues included investor access to mineral deposits, tools for developing the region, and a new economic model for the Northern Sea Route.





**Shinzō Abe** Prime Minister of Japan

"Let us join forces in diversifying Russian industry and increasing its productivity. Let us make Russia's Far East a base for exports to the entire Asia-Pacific region."



Park Geun-hye
President of South Korea

"We cannot remove barriers by following a path of disengagement and isolation; rather, we must increase our level of integration and create a platform for global economic cooperation."



**Yury Trutnev** 

Deputy Prime Minister of the Russian Federation, Presidential Plenipotentiary Envoy to the Far Eastern Federal District, and Chair of the Eastern Economic Forum Organizing Committee

"The Eastern Economic Forum is held in order to accelerate the development of Russia's Far East. If we look at the rate of growth, the number of new investment projects, and the flow of investment into the region, it is safe to say that this process has begun."



**Alexander Galushka**Minister for the Development of the Russian Far East

"The results of the second Eastern Economic Forum confirm that the event has achieved international recognition and established itself as an effective tool for the development of the Russian Far East."

## **CONTACT DETAILS**



## EASTERN ECONOMIC FORUM

VLADIVOSTOK 6-7 SEPTEMBER 2017

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# BUSINESS PROGRAMME FOR THE SECOND EASTERN ECONOMIC FORUM

2-3 September 2016, Vladivostok

Programme accurate as at September 1, 2016

## September 2, 2016

## 09:15 - 10:15

#### Opening of the Eastern Economic Forum 2016

Building B, level 6 Conference hall 2

Welcome address by Yury Trutnev, Deputy Prime Minister of the Russian Federation, Presidential Plenipotentiary Envoy to the Far Eastern Federal District, and Chairman of the Eastern Economic Forum Organizing Committee

Welcome address by Shamshad Akhtar, Executive Secretary of the United Nations Economic and Social Commission for Asia and the Pacific (ESCAP)

#### Panellists:

- Alexey Chekunkov, Chief Executive Officer, Far East and Baikal Region Development Fund
- Alexander Galushka, Minister for the Development of the Russian Far East
- Huanlin Liu, Partner, Executive Director, Asia-Pacific Grain Industry Development Fund
- Tadashi Maeda, Chief Executive Officer, Executive Managing Director, Japan Bank for International Cooperation (JBIC)
- Masayuki Sato, Chairman, Representative Director, JGC Corporation
- Sergey Tsivilev, General Director, MC Kolmar LLC

#### 10:30 - 12:00

Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building A, level 5 Conference hall 10 Key session

#### Strategic Vectors of Healthcare Development in the Russian Far East

The Russian Far East needs to attract people from elsewhere in Russia if it is to enjoy rapid growth. Social security, and above all healthcare, are major factors when choosing a place to live in Russia. In this context, the Far Eastern Federal District needs to provide high-quality accessible healthcare in spite of its limited resources. This will only be possible with a new perspective on healthcare development in the region, taking account of the geographical circumstances, the financial limitations and the proximity of the Asian markets. The key issues to discuss will include how to organize primary care and ensure accessibility even in remote regions. Another important topic is the possibility of attracting private firms to provide primary healthcare services and of making use of the latest advances in telehealth, following the examples of Australia and Canada. There will be a separate discussion of funding the primary sector with the aim of attracting private firms. Collaboration with leading clinics in Asian countries, including through public-private partnerships, may bring new opportunities for developing high-tech healthcare in the inpatient sector. Ensuring optimum population coverage and managing patient flows and working on pricing to ensure high-quality inpatient care are important challenges in terms of developing this area. Managing emergency care is a separate issue and requires rethinking approaches to implementing inter-regional healthcare projects - an area in which a number of regions have positive experience.

## Moderator:

• Yuliya Urozhaeva, Junior Partner, McKinsey & Company

#### Panellists:

- Chung Chinyoub, Minister of Health and Welfare of the Republic of Korea
- Artur Niyazmetov, Deputy Minister for Development of the Russian Far East
- Kirill Poshataev, Chief Doctor, KBUZ Regional Clinical Hospital No. 2, Khabarovsk Territory
- Veronika Skvortsova, Minister of Healthcare of the Russian Federation
- Harumi Takahashi, Governor of Hokkaido Prefecture
- Konstantin Zhmerenetsky, Acting Rector, FGBOU VO Far Eastern State Medical University of the Ministry of Healthcare of the Russian Federation (FESMU)

#### Front row participants:

- Evgeniy Friedman, Director, Fenix Management LLC
- Kiyohiro Houkin, Director, Hokkaido University Hospital
- Ilya Ivanov, Executive Director, Euromed Group
- Hajime Kamada, Chairperson of the Board of Directors, Hokuto Hospital

- Irina Larina, Minister of Healthcare and Demographic Policy of Magadan Region
- Sergei Morozov, Director, GBUZ "Research and Practice Center of Medical Radiology of Moscow Healthcare Department"
- Vladimir Nazarov, Director, Scientific Research Finance Institute
- Mikhail Okhlopkov, Minister of Healthcare of the Republic of Sakha (Yakutia)
- Oleg Pak, Chief Doctor, Medical Center, Far Eastern Federal University (FEFU)
- Evgeniy Podlesny, Head, Department of Social Policy of the Chukotka Autonomous Region

#### 10:30 - 12:00

Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 6 Kev session

#### ASEZs for Investors: Minimum Risk, Maximum Return. Success Stories

So far, 13 ASEZs have been set up in the Russian Far East, hosting more than 60 investment projects. The zones span tens of thousands of hectares available to future residents. Once resident in an ASEZ, investors are, in addition to the necessary infrastructure, provided with tax breaks, a streamlined business environment and special rights protection mechanisms. What special conditions are offered to ASEZ residents, and how do these differ from standard practice and from conditions offered by other types of special economic zone? How well developed is the infrastructure in existing ASEZs? What investor success stories are there to date in the ASEZs? How does the business community rate the ASEZ approach, and what would they like to change? What legal changes are required in order to improve business conditions in the ASEZs?

#### Moderator:

• Denis Gros, Founder, Executive Director, Avangard Industrial Park LLC

#### Panellists:

- Tomoyuki Igarashi, Chief Executive Officer, JGC Evergreen
- Sergey Kolesnikov, Founder, President, TechnoNICOL Group of Companies
- Alexander Kozlov, Governor of Amur Region
- Konstantin Lashkevich, President, RFP Holding
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Olga Plotnikova, Director, Economic and Direct Investments Development Fund of the Chukotka Autonomous region
- Alexander Sarapkin, Founder, Amuragrokomplex Co. Ltd
- Vyacheslav Shport, Governor of Khabarovsk Territory
- Denis Tikhonov, General Director, Corporation for Far East Development

## Front row participants:

- Mikhail Bruk, Chief Executive Officer, South Yakutia Development Corporation JSC
- Dmitry Datsina, Chairman of the Board of Directors, UK OP Europlast LLC
- Andrei Fedotovsky, Acting Director, Department of Advanced Special Economic Zones and Infrastructure, Ministry for the Development of the Russian Far East
- Alexander Gordeev, Chief Executive Officer, Amur Energy Company Ltd.
- Sergey Zyubr, Director, Torex LLC

## 10:30 - 12:00

Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 8 Key session

## **Developing Small Enterprise in the Russian Far East**

ASEZs in the Russian Far East and the Free Port of Vladivostok have become attractive not only to major investors but also to smaller companies and even individual entrepreneurs. More than 80 projects representing investments from RUB 1 million to RUB 60 million have been officially announced. In order to foster small business development in the Russian Far East, a special mechanism offering cheaper credit to small and medium-sized enterprises has been introduced in the macro-region. What are the prerequisites to achieving large-scale growth in the SME segment in ASEZs and the Free Port of Vladivostok? How effective are current support measures for small business in the Russian Far East? What new mechanisms for developing small business are currently being implemented in the macro-region and how attractive are they to entrepreneurs?

## Moderator:

 Alexander Kalinin, President, All-Russian Non-Governmental Organization of Small and Medium-Sized Businesses Opora Russia

#### Panellists:

Alexander Braverman, Chief Executive Officer, Chairman of the Management Board,

Russian Small and Medium Business Corporation

- Oleg Fomichev, State Secretary Deputy Minister of Economic Development of the Russian Federation
- Alexey Repik, President, All-Russia Public Organization Delovaya Rossiya (Business Russia); Member of the Public Chamber of the Russian Federation; Founder and Chairman, R Pharm
- Evgeniy Titov, Chairman of the Board, Dalnevostochny Bank, Sberbank
- Koji Yonetani, Executive Vice President. Japan External Trade Organization (JETRO)
- Vladimir Miklushevskiy, Governor of Primorsky Territory

#### Front row participants:

- Shiv Vikram Khemka, Vice-Chairman, SUN Group
- Ekaterina Kormilitsyna, Minister for Enterprise and Tourism Development of the Republic of Sakha (Yakutia)
- Sergey Mazunin, General Director, NTK Close Corporation
- Anna Nesterova, Founder, Chairman of the Board of Directors, GlobalRus Trade LLC
- Yury Ryabko, Owner, o.Russky
- Ruslan Sarkisov, Deputy Chief Executive Officer, Far East and Baikal Region Development Fund
- Vladimir Solodov, Deputy Presidential Plenipotentiary Envoy to the Far Eastern District

## 10:30 - 12:00

## Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 7

#### Key session

## Aquatic Bioresources in Exchange for Investment

The majority – 82% – of Russia's fishing resources are concentrated in the Far East of the country. Each year, the region produces more than 3 million tonnes of aquatic bioresources. In 2015, the State Council of Russia decided to invest 20% of these resources back in the region, namely, construction of a new fishing fleet at domestic shipyards and of new fish-processing facilities on Russian shores. What aquatic bioresources, and what fishing and breeding areas are available for investment in the Russian Far East? What is the procedure for allocating quotas for investment purposes? In the light of past projects, how well do investments in the fishing industry perform? Which areas of the Russian Far East (ASEZs, free ports) could host new fish processing facilities? Which state support measures are available to companies whose ships are built at Russian shipyards?

#### Moderator:

Alexander Idrisov, President, Strategy Partners Group

## Panellists:

- Sergey Darkin, President, Pacific Investment Group (TIGR) PJSC
- Oleg Kozhemyako, Governor of Sakhalin Region
- Alexey Rakhmanov, President, United Shipbuilding Corporation JSC
- Ilya Shestakov, Deputy Minister of Agriculture of the Russian Federation; Head, Federal Agency for Fisheries (Rosrybolovstvo)
- Irina Yarovaya, Chairman of the State Duma Committee on Security and Anti-Corruption Enforcement of the Russian Federation

## Front row participants:

- Sergey Eremeev, General Director, JSC "Preobrazhenskaya Base of Trawling Fleet"
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Marina Perebeynus, Deputy Chairman of the Board, Dalnevostochny Bank, Sberbank
- Denis Sarana, Member of the Board of Directors, Vladivostok Sea Fishing Port PJSC
- Anatoliy Volodin, Deputy General Director for Government Relations, Russian Fishery LLC
- German Zverev, President, Pollock Catchers Association NPO

10:30 - 12:00

#### Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 9

## Key session

## "The Far East Hectare": New Opportunities for Living and Doing Business in the Russian Far East

More than 145 million hectares of the Russian Far East could be allocated for private and commercial purposes. A new law went into effect on 1 June 2016, allowing Russian citizens to receive up to one hectare of free land to use for any purposes not prohibited by law. This initiative will greatly expand the economic freedoms of citizens and will stimulate development of unused territory in the Russian Far

East. A special online information portal has been created for the project. Which lands may be set aside for use under the Far East Hectare initiative? Which business solutions are already popular among Far East Hectare recipients? What impact will this initiative have on the housing construction market? What are the most productive ways to improve and expand the functions of the federally administered information portal set up to support the initiative? Will this initiative influence development of human capital in the region?

#### Moderator:

 Valentin Timakov, Director General, Agency for the Development of Human Capital in the Far Eastern Federal District

#### Panellists:

- Leonid Altuhov, President, Group of Companies Netkom-IPC
- Marina Dedyushko, Senior Deputy Prime Minister of the Government of the Amur Region
- Sergey Gabestro, Deputy Chairman, Commission on Development of Public-Private and Social Partnership Institutes in the Far Eastern Federal District, Ministry for the Development of the Russian Far East
- Nikolay Kharitonov, Chairman of the State Duma Committee on Regional Policy and Issues
  of the North and Far East
- Roman Kopin, Governor of Chukotka Autonomous Area
- Viktor Larin, Director, Institute of History, Archaeology and Ethnography of the Peoples of the Far-East, Far-Eastern Branch of the Russian Academy of Sciences (IHAE FEBRAS)
- Alexander Levintal, Governor of Jewish Autonomous Region
- Alexander Plutnik, General Director, Agency for Housing Mortgage Lending (AHML)
- Andrey Pridankin, Acting Head, The Federal Service for State Registration, Cadastre and Cartography (Rosreestr)
- Kirill Stepanov, State Secretary Deputy Minister for the Development of the Russian Far East
- Vladimir Miklushevskiy, Governor of Primorsky Territory

#### First Recipients of the Far East Hectare:

- Nikolav Ivanov
- Dmitriy Malko
- Ilya Malko

## 10:30 - 12:00

Opening up the Russian Far East: Opportunities for Investors

Building B, level 7 Conference hall 4 Kev session

## Mineral Resources Management in the Russian Far East: Improving the Performance of a Resource Economy

The most attractive investment projects in the Russian Far East are in mineral resources. Companies working in the mining industry can access alluvial gold and gold ore, platinum, titanium, tin, rare earth metals, iron ore, coal and hydrocarbon deposits. ASEZs, infrastructure support from the state and many other factors further encourage investors. Which deposits are likely to become available to investors in the near future, and how much must be invested in the local infrastructure in order to tap these resources? What is the outlook for implementing mineral resource management projects especially in view of global commodity prices? What support measures does the state offer to projects aimed at localizing mineral refining? What are the secrets of the success of companies that have already invested in mining in the Russian Far East?

#### Moderator:

Denis Khramov, Deputy Chairman of the Management Board, NOVATEK

#### Panellists:

- Peter Balka, Chief Executive Officer, Tigers Realm Coal Ltd.
- Elena Bezdenezhnykh, Vice-President, State Secretary, GR, Norilsk Nickel
- Sergey Donskoy, Minister of Natural Resources and Environment of the Russian Federation
- Pavel Grachev, Chief Executive Officer, Polyus
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Vladimir Pecheny, Governor of Magadan Region
- Claude Schimper, Regional Vice President for Russia, Kinross Gold Corporation
- Sergey Vasiliev, Chief Executive Officer, GV Gold (Vysochaishy, PJSC)
- Boris Yatsenko, Partner, Head of the Metals & Mining Group in Russia and CIS, EY

### Front row participants:

Gennady Alekseev, General Director, Republic of Sakha (Yakutia) Development

Corporation

Denis Askinadze, Deputy General Director, Far East and Baikal Region Development Fund

#### 10:30 - 12:00

Opening up the Russian Far East: Opportunities for Investors

Building D, level 5 Conference hall 12 Key session Presentation of the Eurasian Diamond Centre

Creation of the Eurasian Diamond Centre is a new initiative by the company AK ALROSA. To provide for the work of the Eurasian Diamond Centre, on March 20, 2016, the company's Supervisory Council passed a decision to set up a branch in Vladivostok. This Centre will make it possible to combine specialised companies in the gem and industrial diamond industry: those that mine and sell rough diamonds, produce gem diamonds and jewellery, gem laboratories, banks, insurance companies, associated transport companies, as well as government structures: federal customs and state control bodies of the Russian Federation.

The Eastern Economic Forum will include an open auction of rough diamonds and gems, an exhibition and retail sale of gem-quality diamonds.

#### Moderator:

Andrey Novikov, Director of the Vladivostok Branch, Alrosa

#### Panellists:

- Vladimir Bugaev, Deputy General Director, S.D.Diamond LLC
- Sergey Khiryakov, Chairman of the Board of Directors, Eurasian Diamond Centre
- Andrey Kutepov, First Deputy Head, Gokhran Russia
- Yuri Okoyomov, Vice President, Alrosa
- Sergey Shklyaev, Head of the Department for Specific Goods Control of Trade Restrictions, Currency and Export Control Directorate, Federal Customs Service of Russia
- Andrey Zharkov, President, Alrosa

#### 10:30 - 12:00

Strategic Session (by invitation)

Building D, level 5 Conference hall 13

#### **New Economic Model of the Northern Sea Route**

The Northern Sea Route is a vital transport route interlinking the vast Russian Arctic and forming a natural transport corridor between Asia and Europe. If used effectively, it could solve a whole host of problems facing the Russian North and the country as a whole, encompassing economic, demographic, social and political issues. There are, however, a number of clear obstacles, such as poor weather conditions and a lack of technology and experience. What kind of economic model would be most effective for the Northern Sea Route in the current climate? What is the Northern Sea Route's potential as a global transport corridor? Is the Northern Sea Route competitive? What opportunities are open for investors in the Northern Sea Route?

#### Moderator:

Yaroslav Semenikhin, General Director, "FEMRI" JSC

## 10:30 - 12:00

Opening up the Russian Far East: Incentives for Investors

Building D, level 5 Conference hall 15 Key session

#### **Best Global Practices of Investment Agencies**

Investment promotion agencies are a special category of development institute, created to market specific territories and support investment activity. The Far East Agency for Investment Promotion and Export Support was founded in order to attract resident enterprises to Advanced Special Economic Zones and to increase direct investment. What are the best practices of similar agencies abroad, and what are the key indicators used to measure their performance? What services should these agencies provide, and to whom? How should sectors be prioritized, and what kinds of projects should be chosen? How can the responsibility of investment be distributed between domestic and foreign investors? What are the most effective marketing instruments available? What role could investment promotion agencies play in marketing Russia's territories? How should an investment web portal work: as an information platform, a project showroom, or a tool for generating demand?

#### Moderator:

Andrey Sharonov, Rector, Moscow School of Management SKOLKOVO

- Taliya Minullina, Head, Tatarstan Investment Development Agency
- Kunihiro Nomura, Head of Moscow Representative Office, Japan External Trade

- Organization (JETRO)
- Petr Shelakhaev, General Director, Far East Investment and Export Agency ANO
- Robert Whyte, Senior Investment Promotion Specialist, World Bank Group

#### Front row participants:

- Nikolay Brusnikin, General Director, Khabarovsk Krai Development Corporation JSC
- Sergey Khotochkin, General Director, Sakhalin Development Corporation JSC
- Mikhail Kostenets, Deputy Director General, Development Corporation of Kamchatka
- Alexey Zagorenko, Chief Executive Officer, Investment Development Agency of the Republic of Sakha (Yakutia)

#### 10:30 - 12:00

Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building A, level 8 Conference hall 11

## Key session Development of Economic Cooperation "From Lisbon to Vladivostok"

Cooperation between regions of the Russian Far East and the countries of the Asia Pacific is growing apace. That said, the advantageous geographical position of the region, along with its incredibly rich resources, makes it a very interesting focal point for European companies, too. A growing number of companies from the Old World are looking at the possibility of entering the region. Once again, this highlights the need for an initiative to create a common economic space from Lisbon to Vladivostok, a "Greater Eurasia" that includes the ASEAN nations. Are European companies capable of competing with companies from the Asia-Pacific Region in Russia's Far East? Will the region become a hub linking the economies of Europe and Asia? How can an effective model of economic cooperation in the format of a "Greater Eurasia" be built? What practical steps need to be taken in order to implement this initiative?

#### Moderator:

• Evelina Zakamskaya, Anchor, Russia 24 TV Channel

#### Panellists:

- Hans-Paul Buerkner, Chairman, The Boston Consulting Group
- Antonio Fallico, President, Conoscere Eurasia Association; Chairman, Board of Directors, Banca Intesa
- Petr Fradkov, Chief Executive Officer, the Russian Export Center
- Alexey Likhachev, First Deputy Minister of Economic Development of the Russian Federation
- Hiroshi Meguro, General Director, Mitsui & Co Moscow LLC
- Ulf Schneider, General Director, Schneider Group

## Front row participants:

- Sergey Karaganov, Dean, School of International Economics and Foreign Affairs, National Research University Higher School of Economics; Honorary Chairman of the Presidium, The Council on Foreign and Defence Policy; Member, The Valdai Discussion Club
- Rustam Makarov, Director, Department of Foreign Economic Activity, Investment Attraction and Export Support, Ministry for the Development of the Russian Far East
- Nikolay Pegin, General Director, Development Corporation of Kamchatka JSC
- Philippe Pegorier, President, Alstom Russia
- Vladimir Pereboev, Head of Projects of the Centre for Integration Studies, Eurasian Development Bank

# **11:30 - 12:15**Building A, level 6

Investment Projects

Presentation Area.

Advanced Special

(ASEZs) and Far East

development institutes

Economic Zones

exhibition

Presentation of investment projects

## Investment Projects in the Ferrous and Nonferrous Metals Sector

This pitch session will feature presentations on projects involving the development of the Drazhnoye,

of major mining facilities and associated infrastructure. These large-scale metal industry projects are expected to make a huge contribution to prospecting in Russia, turning the country into a leader in gold mining, creating new jobs, and increasing the investment appeal of the region as a whole.

Pavlik, Rodionovskoye, Kekura, and Baimskoye deposits, as well as projects involving the construction

### Moderator:

Alexey Litvyakov, Journalist, Russian News Agency TASS

- Denis Alexandrov, General Director, Highland Gold Mining Ltd
- Thomas Bowens, General Director, Amur Minerals

- Victor Kudinov, Regional Mining Company
- Elena Nesterova, General Director, Investment Company Arlan
- Taras Popov, Deputy Permanent Representative of the Republic of Sakha Yakutia under the President of the Russian Federation
- Sergey Zyubr, Director, Torex LLC

#### 12:45 - 14:15

### Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 6 Key session

#### Energy Cooperation within the Asia-Pacific Region: Building Bridges

In cooperation with En+ Group

Demand for energy is growing rapidly in the Asia-Pacific Region, causing each country there to seek to diversify its energy supply. Russia's Far East has natural competitive advantages that could be exploited in joint energy projects. One example, requiring a combination of investment and expertise, is the creation of an energy ring including Russia, Japan, Korea, China and Mongolia. In the medium term, we could see construction of new gas pipelines and other energy bridges between grids in Asia-Pacific countries. What are the most promising areas for energy cooperation between the Russian Far East and Asia-Pacific countries? How can we attract foreign investment to develop the energy sector and energy-intensive industries? How should Russian companies approach foreign energy markets? How can we learn from the example of the European Supergrid project to implement a similar approach in Northeast Asia and ensure unrestricted trade between countries and electricity markets? What are the possibilities in terms of creating energy bridges between Russia and Asia-Pacific countries?

#### Moderator:

Hans-Paul Buerkner, Chairman, The Boston Consulting Group

#### Panellists:

- Shamshad Akhtar, Executive Secretary, The United Nations Economic and Social Commission for Asia and the Pacific (ESCAP)
- Oleg Budargin, Director General, Rosseti
- Robert Dudley, Group Chief Executive, BP
- Alexey Miller, Chairman of the Management Committee, Deputy Chairman of the Board of Directors, Gazprom
- Alexander Novak, Minister of Energy of the Russian Federation
- Nikolay Shulginov, Chairman of the Management Board, General Director, RusHydro PJSC
- Nobuo Tanaka, President, Sasakawa Peace Foundation; Executive Director (2007–2011), International Energy Agency
- Tevin Vongvanich, President, Chief Executive Officer, PTT Public Company Limited

## Front row participants:

- Jacques de Boisséson, General Director, Total E&P Russie S.A
- Andrei Fedotovsky, Acting Director, Department of Advanced Special Economic Zones and Infrastructure, Ministry for the Development of the Russian Far East
- Ksenia Letova, Head of the Asian Energy Ring Project, The Skolkovo Institute of Science and Technology (Skoltech)
- Andrey Ohotkin, Commercial Director, Sakhalin Energy Investment Company Ltd.

## 12:45 - 14:15

Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 8 Key session

### Industrial Clusters in the Russian Far East: Assembly Points

The developed economies of the Asia-Pacific Region have looked beyond their borders in search of greater efficiency, resources and new markets. Some of the countries in the region are moving from commodity exports to industrial exports; others are becoming direct investment donors. The new investment climate gives the Russian Far East the competitive edge it needs to attract production from the Asia-Pacific Region. The macro-region's manufacturing facilities come with lower costs, a qualified workforce and access to natural resources. Several successful manufacturing clusters have already been created in the Russian Far East with the help of foreign investors. Which new industries is the Russian Far East interested in developing? How can we create new value-added chains for industrial projects in the region? Are cross-border clusters feasible? How can we promote synergy between companies in the Asia-Pacific Region and in the Russian Far East working in the same industries? In terms of export strategies for manufacturing projects in the Russian Far East, what is the quickest route to accessing Asia-Pacific markets?

#### Moderator:

Evelina Zakamskaya, Anchor, Russia 24 TV Channel

#### Panellists:

- Pavel Gontarev, General Director, SAP CIS
- Denis Manturov, Minister of Industry and Trade of the Russian Federation
- Alexey Rakhmanov, President, United Shipbuilding Corporation JSC
- Maxim Shereykin, General Director, Agency of Technological Development
- Vadim Shvetsov, General Director, SOLLERS PJSC

#### Front row participants:

- Dmitry Borisov, General Director, Kangalassy Industrial Park
- Yury Chayka, Deputy Chairman of the Khabarovsky Krai Government minister of investment and land-property policy of Krai, Government of Khabarovsk Territory
- Sergey Kolesnikov, Founder, President, TechnoNICOL Group of Companies
- Alexey Mineev, Director for Investment Analysis, Far East Investment and Export Agency ANO
- Ildar Neverov, General Director, "Sever" LLC
- Alexander Prokopenko, General Director, EVLAN Group
- Sergey Zyubr, Director, Torex LLC

#### 12:45 - 14:15

Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 7 Key session

## Private Investments in Public Infrastructure: What has the Government Accomplished?

On 1 January 2016, a new federal law on public-private partnerships (PPPs) came into effect in Russia. Along with provisions for concession arrangements, the law stipulates rules for private investment in infrastructure sectors such as transport, energy, healthcare and so on. There are currently a number of projects in the utilities and education sectors operating under PPP terms in the Russian Far East. There are also plans for large-scale transport projects. What conditions are needed to secure private investment in the public infrastructure? What PPP projects in the Russian Far East are available to private investors? What state support measures are offered to investors under the PPP framework? What changes need to be made to regulation in order to make PPP projects more attractive to investors?

#### Moderator:

Alexander Ivlev, Managing Partner, Russia, EY

#### Panellists:

- Victor Kalashnikov, Deputy Chairman of the Government Minister of Economic Development of Khabarovsk Territory
- Takahiko Onozuka, Assistant to General Manager, Environment & Infrastructure Business Division, Sumitomo Corporation
- Aleksey Struchkov, First Deputy Prime-Minister Minister of Economy of the Sakha (Yakutia) Republic
- Yukio Temma, General Director, Hokkaido Corporation
- Lei Teng, Senior Vice President, Russia-China Investment Fund (RCIF)

## Front row participants:

- Andrey Chibis, Deputy Minister of Construction, Housing and Utilities
- Alexey Chichkanov, Executive Vice-President, Head of the Public-Private Partnership Centre, Gazprombank
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Anton Rodionov, Director, Primorye Investment Promotion Agency ANO
- Igor Shakhray, General Director, Hevel LLC
- Tagir Sitdekov, First Deputy CEO, Russian Direct Investment Fund (RDIF)
- Yury Tuktarov, Partner, LECAP Law Firm

## 12:45 - 14:15

Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 9 Key session

## The Timber Industry in the Russian Far East: Reaching a New Level

Although the Russian Far East has the capacity to produce approximately 100 million cubic metres of timber, woodlots currently under lease represent just a little over 20 million cubic metres. To better tap

into the region's forestry resources, the timber industry requires new investment in infrastructure. To encourage such investment, the government is offering investors woodlots in the Russian Far East on preferential terms. Which woodlots in the region are available for lease to investors, and how much must be invested in local infrastructure in order to tap these resources? Based on past projects in the Russian Far East, how well do investments in the timber industry perform? What are the prospects for creating a timber cluster in the region? What will be the procedure for investment projects seeking to acquire priority status in order to obtain woodlots on preferential terms? Which tools can the government use to support investors working in the region's timber industry?

#### Moderator:

Aleksandr Sidorenko, Chairman, Dalexportles Association

#### Panellists:

- Oleg Chizh, Director, Russia-China Investment Fund (RCIF)
- Viktor Evtukhov, State Secretary, Deputy Minister of Industry and Trade of the Russian Federation
- Sunobe Kiyoshi, Managing Executive Officer, General Manager for Europe, Middle East, Africa & CIS, Sumitomo Corporation
- Yoichi Nishikawa, Chief Executive Officer, Iida Group Holdings Co., Ltd.
- Aleksandr Pudovkin, General Director, Asia Forest LLC
- Ivan Valentik, Deputy Minister of Natural Resources and Environment of the Russian Federation; Head of the Federal Agency for Forestry

#### Front row participants:

- Pavel Bilibin, Director of Wood Processing Complex Directorate, Bank for Development and Foreign Economic Affairs (Vnesheconombank)
- Mikhail Bruk, Chief Executive Officer, South Yakutia Development Corporation JSC
- Viktor Doroshenko, General Director, Primorsklesprom JSC
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Aleksey Koromyslov, Executive Director, BM Sakhalin AO
- Konstantin Lashkevich, President, RFP Holding
- Alexander Rudik, Chairman of the Board, RusForest AB
- Vasily Shihalev, First Deputy Chairman of the Khabarovsky krai Government for economic issues
- Vladimir Shilkov, Investment Director, Invest AG
- Vladimir Solodov, Deputy Presidential Plenipotentiary Envoy to the Far Eastern District

## 12:45 - 14:15

#### Business Dialogue

Building B, level 7 Conference hall 4

## Russia - China

The relationship between Russia and China is a key foreign policy priority for both countries. Bilateral dialogue continues to expand across a wide range of sectors. Further enhancement of trade and economic cooperation requires a search for new sources of growth. The creation of an investment climate in the Russian Far East, Advanced Special Economic Zones, and the Free Port of Vladivostok, as well as establishment of a Russo-Chinese agricultural development fund and joint promotion of international transport corridors in the wider region, could become such sources of growth, by lending additional momentum to the development of a broad spectrum of inter-governmental relations. What projects in the Russian Far East are of interest to both Russia and China? What mechanisms will promote successful implementation of Russo-Chinese investment projects? What are some new arenas in which bilateral economic cooperation could take place?

#### Moderator:

Paul Kadochnikov, President, The Fund "Centre for Strategic research"

- Chen Changzhi, Vice Chairman, Standing Committee of the National People's Congress of the People's Republic of China
- Alexander Galushka, Minister for the Development of the Russian Far East
- Zhenwei He, Deputy Secretary General, China Overseas Development Association
- Zhao Jinxiang, Vice President, China Railway No. 9 Group Co., Ltd.
- Haitao Li, Deputy Chairman of People's Government of Heilongjiang Province of the People's Republic of China
- Huanlin Liu, Partner, Executive Director, Asia-Pacific Grain Industry Development Fund
- Alexander Misharin, First Vice-President, Russian Railways
- Igor Shuvalov, First Deputy Prime Minister of the Russian Federation

- Ran Tao, Chairman of the Board of Directors, «Sirius-Holding» Corporation
- Victor Vekselberg, Co-chairman, Foundation Council, President, Skolkovo Foundation
- Kwek Ping Yong, Chief Executive Officer, Inventis Investment Holdings (China) Ltd

## 12:45 - 14:15

### Strategic Session (by invitation)

Building D, level 5 Conference hall 13

## Developing an International Medical Cluster at Vladivostok Free Port: Opportunities and Operating Mechanisms

One of the priority development objectives for the Russian Far East is to make the region more attractive to investors and to bring in foreign investment. In this context, developing the market for private medical services in the region and creating an international medical cluster capable of providing a new level of healthcare is particularly important. What conditions need to be created for the cluster to be attractive to private players, both Russian and foreign? Are the quantity and quality of the region's existing medical personnel sufficient? Is there the capacity to train new personnel to work at foreign clinics? Can foreign players count on financing under the existing system of compulsory health insurance and publicly funded healthcare and, if so, under what conditions?

#### Moderator:

• Yuliya Urozhaeva, Junior Partner, McKinsey & Company

## Front row participants:

- Aleksey Chulkin, Development Director in Russia, Ugaiya Bio-Sciences Co. Ltd
- Dmitry Grab, Director of the Legal Department, Ministry for the Development of the Russian Far East

#### 12:45 - 14:15

#### Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building D, level 5 Conference hall 15

#### Key session

## Improving Living Standards as a Driver of Economic Growth in the Russian Far East

Regions in Russia's Far East are implementing large-scale mineral resource management projects that are heavily government-funded. But the changing global raw materials market has highlighted the need to identify new drivers of economic growth in this macro-region. Owing to public initiative, proximity to major sources of foreign investment and its logistical advantages, it possesses the potential to become a powerful growth area. Taking all these factors into account, can growth in domestic demand (particularly household demand linked to import substitution) become a source of sustainable economic growth? Should the government take steps to foster this demand and, if so, using which tools?

## Moderator:

• Stepan Solzhenitsyn, Director, McKinsey & Company

## Panellists:

Kev session

- Maxim Basov, Chief Executive Officer, Rusagro Group of Companies
- Timofei Bordachev, Programme Director, The Valdai Discussion Club
- Olga Golodets, Deputy Prime Minister of the Russian Federation
- Tatiana Maleva, Director, Institute for Social Analysis and Forecasting, Russian Presidential Academy of National Economy and Public Administration
- Philippe Pegorier, President, Alstom Russia

#### 12:45 - 14:15

#### Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building D, level 5 Conference hall 12

## Far East Focus for Russian Exports

In a world characterized by turbulence on the financial and commodity markets, the overall direction in which Russian business is seeking new markets is shifting towards the most promising area – a region featuring a gigantic scale, where demand is growing at an incredible rate. Given the specific nature of the economic situation in the Russian Far East, focusing on exports to Asia-Pacific countries may be the most promising development model for the region. While natural resources currently account for the majority of its exports today, the region should focus on processing, and become one predominantly selling value-added products and services tomorrow. While the favourable investment climate created in Advanced Special Economic Zones and free ports undoubtedly contributes to achieving this objective, supporting and fostering exports will still remain an integral part of the Russian Government's policy in the Far East. This policy consists of a range of measures, including trade promotion, risk insurance, export lending and transport infrastructure development. What can the Russian Far East offer to Asia-Pacific countries, and what tools may prove most effective for unlocking the export potential of this macro-region?

#### Moderator:

• Petr Fradkov, Chief Executive Officer, the Russian Export Center

#### Panellists:

- Sergei Katyrin, Chairman of the Russian Section of the SCO Business Council; President, Chamber of Commerce and Industry of the Russian Federation
- Alexey Likhachev, First Deputy Minister of Economic Development of the Russian Federation
- Alexey Repik, President, All-Russia Public Organization Delovaya Rossiya (Business Russia); Member of the Public Chamber of the Russian Federation; Founder and Chairman, R Pharm
- Oleg Safonov, Head, Federal Agency for Tourism
- Myoung Jin Shin, Chairman, Korea Importers Association
- Vyacheslav Shport, Governor of Khabarovsk Territory

#### Front row participants:

- Akira Iwata, General Manager of Moscow Branch, Nomura Research Institute Ltd.
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Anna Nesterova, Founder, Chairman of the Board of Directors, GlobalRus Trade LLC
- Alexander Rudik. Chairman of the Board. RusForest AB
- Petr Shelakhaev, General Director, Far East Investment and Export Agency ANO

#### 13:00 - 14:30

Opening up the Russian Far East: Incentives for Investors

Building B, level 5 Conference hall 3

#### Key session

## Free Ports: Open Gateways to the Asia-Pacific Region

In 2015, the south of Primorsky Territory received free port status, a modern version of the porto franco. The new free port has already received more than 70 investment proposals. The Russian Government has decided to extend free port status to all key harbours in Sakhalin Region, Khabarovsk Territory, Kamchatka Territory and Chukotka Autonomous Region. Tax benefits, streamlined immigration procedures, a duty free zone – these are the benefits Russia's free ports now offer investors. How will the free port structure be replicated at other harbours? What conditions does the Free Port of Vladivostok offer investors and what is the procedure for becoming a port resident? What factors should guide investors in choosing between a free port and an ASEZ? What are the new customs procedures in the Free Port of Vladivostok? How do the first residents rate the success of the free port initiative so far?

#### Moderator:

Konstantin Bogdanenko, General Director, Aviapolis Yankovsky

## Panellists:

- Sergey Khodov, Commercial Director, DUK Avesta LLC
- Galina Kolesnikova, Head, Federal Taxation Service Primorye Territory Department
- Yuri Ladygin, Head, Far Eastern Customs Administration (DVTU)
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Denis Sarana, Member of the Board of Directors, Vladivostok Sea Fishing Port PJSC
- Denis Tikhonov, General Director, Corporation for Far East Development
- Vitaly Verkeenko, President, PJSC "Fund of Regional Development "PrimRing"

## Front row participants:

- Alexey Boiko, General Director, Zima Ujnaya
- Lubov Gorbacheva, General Director. Khoral DV LLC
- Elena Gubina, General Director, SeaLife
- Aleksey Karnovich, General Director, Mega LLC
- Vitaly Nikitenko, Executive President, Pacific Investment Company Ltd
- Evgeniy Panin, Director General, Vostok LPG
- Victor Pokotilov, General Director, International Sea Transshipment Terminal
- Anastasia Vasyuk, Development of the Free Port of Vladivostok Sea Tourism Project Manager, OOO O Russky
- Sergey Zhidkov, Executive Director, Vostokbunker

#### 13:45 - 15:00

Building A, level 6 Investment Projects Presentation Area. Advanced Special Economic Zones (ASEZs) and Far East development institutes exhibition Presentation of investment projects

#### Investment Projects in the Transport and Logistics Sector

This series of presentations on transport and logistics projects will shed light on a number of issues relevant to the Russian Far East: the construction of new infrastructure facilities and the upgrading of existing ones; provision of open access to major traffic and freight routes; and cooperation with Asia-Pacific countries. The major transport and infrastructure initiatives that will be presented include projects in areas such as seaport redevelopment and the construction of coal transshipment terminals, a passenger terminal for ocean liners, a new terminal complex at Khabarovsk Novy International Airport, and so on.

#### Moderator:

Andrey Zhurankov, Head of the Analytical Group of the Press Center, News Agency TASS

#### Panellists:

- Moti Birger, General Director, Open Port of Nakhodka
- Andrey Glukhov, General Director, NPO Strim
- Alexey Golovko, General Director, Far Eastern Transport Group
- Vasiliy Knignitskiy, Deputy General Director for Government Relations, Korsakov Marine Trade Port
- Anatoly Lazarev, Managing Director, "Vostochny Port" JSC
- Tatiana Semenova, Member of the Board of Directors, Khabarovsk Airport
- Yury Tyamushkin, General Director, Sakhatrans LLC
- Alexander Vasiliev, Strategy and Development Director, Samarga-Holding
- Alexey Zagorenko, Chief Executive Officer, Investment Development Agency of the Republic of Sakha (Yakutia)
- Yuriy Zubar, Deputy Chairman of the Government of Kamchatskiy Krai

#### 15:15 - 16:45

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 6

#### Kev session

#### The Far East. On the Road to Three Olympic Games

Following those held in Brazil, the next three Olympic Games will take place in countries within the Asia-Pacific Region: South Korea (2018), Japan (2020), and China (2022). Russia is ready to invest in helping teams train under the conditions found in the Far East. Implementing this plan requires immediate development of the sports and tourist infrastructure. One such project is already under way: construction of a Mountain Air Sports and Tourist Complex on Sakhalin Island. In turn, development of the infrastructure creates new opportunities for expanding international cooperation through participation in preparations for upcoming games and hosting preliminary competitions. Which tools can the government use, and what additional mechanisms are required to support implementation of this plan? What other projects for the development of the sports infrastructure are being planned in the region? What conditions will ensure an influx of private investment into this sector?

## Moderator:

Alexey Bobrovsky, Head of the Economic Programme, Russia 24 TV Channel

#### Panellists:

- Aleksandr Karelin, Three-Time Olympic Champion in Greco-Roman Wrestling
- Ilona Korstin, Russian Basketball Forward, Two-Time Olympic Champion, two-time World Championship winner, three-time European Champion as Member of the National Team
- Oleg Kozhemyako, Governor of Sakhalin Region
- Evgeny Lakhmansky, Head of the Wrestling Department, Russian Wrestling Federation
- Gernot Leitner, General Director, Masterconcept
- Luiz Loures, Deputy Executive Director, Programme, UNAIDS, Assistant Secretary-General
  of the United Nations
- Roman Rotenberg, First Vice-President, Russian Ice Hockey Federation
- Grigoriy Smolyak, Director, Department of Human Resources and Territorial and Socio-Economic Development of the Regions in the Far East, Ministry for the Development of the Russian Far East
- Yuri Tikhomirov, General Director, Federal State Unitary Enterprise Programme Direction for Developing Physical Culture and Sport
- Xiao Yu Zhao, Chairman of the Board, Kunlun (Red Start) Club

## Front row participants:

- Maria Berezhkova, Deputy Editor, Soviet Sports Publishing House
- Konstantin Bogdanenko, General Director, Aviapolis Yankovsky

- Andrey Bolenkov, Vice-Governor, Deputy Chairman of the Government, Head of the Department of Education, Culture and Youth Policy of Chukotka Autonomous Region
- Sergey Bystrov, Professor, RAEN Academician, President of the Russian Triathlon Federation, Head of the Central Design Association, Federal Agency for Special Construction, President, Triathlon Federation of Russia
- Yaqi Cao, Vice Editor in Chief, Titan Media Group
- Zhan Kuznetsov, Director of the Department for Physical Culture and Sport of Primorye Territory
- Vsevolod Mokhirev, First Deputy Minister of Sports and Youth Affairs of the Khabarovsk Territory
- Viktoria Proshkina, Director, School of Arts, Culture and Sports, Far Eastern Federal University
- Anton Zaitsev, Minister of Sport, Tourism and Youth Policy of Sakhalin Region

#### 15:15 - 16:45

## Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 8

#### Key session

#### Developing Alternative and Local Energy Markets in the Russian Far East

Most communities in the Russian Far East lie in remote locations and are not linked to the country's main power grid. This factor, along with the difficulty and high cost of transporting energy, offers unique opportunities for developing the region's alternative and local energy sectors. Several successful geothermal, solar and wind energy initiatives have already been rolled out in the Republic of Sakha (Yakutia), Kamchatka Territory, and Sakhalin Region. Yet the Russian Far East still has no fully fledged local and alternative energy markets. Which areas of the Russian Far East hold promise as centres for the region's local and alternative energy sector? How well have investments in the local and alternative energy sector in the Russian Far East performed in the past? Which new local and alternative energy projects are scheduled for launch in the Russian Far East? What conditions could make the region's local and alternative energy sector more attractive to Russian and foreign investors?

#### Moderator:

Grigory Vygon, Managing Director, VYGON Consulting

#### Panellists:

- Egor Borisov, Head of the Republic of Sakha (Yakutia)
- Kazuo Furukawa, Chairman, New Energy and Industrial Technology Development Organization (NEDO)
- Bernhard Jucker, President, Region Europe, Member of the Group Executive Committee, ABB Ltd
- Nikolai Podguzov, Deputy Minister of Economic Development of the Russian Federation
- Alexei Texler, First Deputy Minister of Energy of the Russian Federation
- Sergey Tolstoguzov, Director General, RAO Energy Systems of the East

#### Front row participants:

- Amin Askerov, Strategy and Investment Director, JS «United Heat Energy Company»
- Alex de Valukhoff, Managing Director, Aggreko Eurasia
- Andrei Fedotovsky, Acting Director, Department of Advanced Special Economic Zones and Infrastructure, Ministry for the Development of the Russian Far East
- Igor Shakhray, General Director, Hevel LLC
- Johan Vanderplaetse, President Russia/CIS, Schneider Electric
- Tagir Sitdekov, First Deputy CEO, Russian Direct Investment Fund (RDIF)

## 15:15 - 16:45

## Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 7

#### Key session

### Developing the Financial Market in the Russian Far East

The investment projects and assets of the Russian Far East are attractive to investors from the Asia-Pacific Region. Indeed, it may very soon become a regional financial centre. Currently, the development institutes of the Russian Far East are helping establish a transparent mechanism for investors to participate in projects that offer a profitable outlook, while helping securities issuers to attract funding. Ultimately, development of the stock exchange and investment infrastructure will create a pricing centre for basic commodities that Russia exports to Asia-Pacific countries. What incentives and benefits can increase the investment appeal of the Russian Far East? Can the experience of developing the financial and stock exchange infrastructures of Singapore, Hong Kong and Canada be applied to the region? How can we strike a balance between sufficiently demanding quality requirements for issuers and the need to encourage them to emerge? What are the legal and economic prerequisites for developing the Russian Far East into a financial centre?

#### Moderator:

Roman Goryunov, Chairman, Russian Trading System Stock Exchange

#### Panellists:

- Elena Chaikovskaya, Director of the Financial Market Development Department, Central Bank of the Russian Federation
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Yoshihiro Sekihachi, Chairman, Hokkaido Bank, Ltd.
- Andrey Vdovin, Chairman of the Board of Directors, Asian-Pacific Bank
- Kwek Ping Yong, Chief Executive Officer, Inventis Investment Holdings (China) Ltd

## Front row participant:

Alexey Kordichev, Chairman of the Management Board, PSC Orient Express Bank

## 15:15 - 16:45

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 9

## Humanitarian and Economic Development in the Asia-Pacific Region: Challenges and Opportunities

The local population's attitude towards foreign-funded investment projects frequently, and significantly, affects the chances of successful implementation. In today's climate, cooperation in the humanitarian sphere and the expansion of cross-cultural dialogue must be seen as key factors in the development and optimization of economic cooperation. Investment in the humanitarian and social spheres – that is, projects seeking to develop human capital – can significantly reduce the risks foreign companies face beyond their own borders. How does intercultural cooperation, as well as the humanitarian and business climate in the Asia-Pacific Region, affect implementation of investment projects? Are there any successful examples of government and business initiatives to develop humanitarian cooperation in individual countries of the region? Can educational projects and social entrepreneurship help bolster society's faith in new technologies and create mutual trust among business representatives from different cultures? What are some of the opportunities for cooperation in development of human capital in the Asia-Pacific Region?

#### **Moderators:**

- Alexander Adamskiy, Academic Supervisor, The Eureka Institute of Educational Policy Issues
- Michael Tay, Ambassador Extraordinary and Plenipotentiary of the Republic of Singapore to the Russian Federation (2002–2008); Founder, Director, Foundation for the Arts and Social Enterprise

## Panellists:

- Adi Zakaria Afiff, Vice Rector of Finance, Logistics and Facilities, Universitas Indonesia
- Liubov Glebova, Head, The Federal Agency for the Commonwealth of Independent States, Compatriots Living Abroad, and International Humanitarian Cooperation (Rossotrudnichestvo)
- Sergey Kirienko, Chief Executive Officer, ROSATOM State Atomic Energy Corporation
- Iwao Ohashi, Advisor on Japan and APAC, Association of Industrial Parks in Russia
- Stepan Solzhenitsyn, Director, McKinsey & Company
- Robert Urazov, General Director, Union Agency of Development of Professional Communities and Skilled Workers WorldSkills Russia

## 15:15 - 16:45

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 7 Conference hall 4 Key session

## Integration in Greater Eurasia and the Asia-Pacific Region: Where Do Interests Intersect?

A large-scale pattern of integration is developing in and around Eurasia – the all-encompassing Eurasian partnership includes the Eurasian Economic Union, China and its Silk Road Economic Belt, India, Pakistan, Iran, links with the Republic of Korea and Japan, and other important players. The reinvigorated and expanded Shanghai Cooperation Organization will play an important role in the new community. At the same time, the Trans-Pacific Partnership (TPP) agreement has been signed and discussions about the Regional Comprehensive Economic Partnership (RCEP) initiative are ongoing. What is the strategic potential of coordinated development in major Eurasian integration projects? Do these processes compete with or complement each other? Will they usher in a free trade zone spanning Eurasia and the Asia-Pacific Region, or will they lead to even deeper forms of integration? What global business projects might become possible through such integration? How might integration change the conditions for business development and what advantages might it create for doing

business?

#### Moderator:

 Sergey Karaganov, Dean, School of International Economics and Foreign Affairs, National Research University Higher School of Economics; Honorary Chairman of the Presidium, The Council on Foreign and Defence Policy; Member, The Valdai Discussion Club

#### Panellists:

- Shamshad Akhtar, Executive Secretary, The United Nations Economic and Social Commission for Asia and the Pacific (ESCAP)
- Timofei Bordachev, Programme Director, The Valdai Discussion Club
- Hans-Paul Buerkner, Chairman, The Boston Consulting Group
- Alexander Galushka, Minister for the Development of the Russian Far East
- Yaroslav Lissovolik, Chief Economist, Eurasian Development Bank (EDB)
- Tadashi Maeda, Chief Executive Officer, Executive Managing Director, Japan Bank for International Cooperation (JBIC)
- Veronika Nikishina, Member of the Board, Minister in Charge of Trade, Eurasian Economic Commission
- Alexander Shokhin, President, Russian Union of Industrialists and Entrepreneurs (RSPP)
- Igor Shuvalov, First Deputy Prime Minister of the Russian Federation
- Victor Vekselberg, Co-chairman, Foundation Council, President, Skolkovo Foundation
- Xian Zhu, Vice President, Chief Operations Officer, New Development Bank

#### 15:15 - 16:45

Opening up the Russian Far East: Opportunities for Investors

Building D, level 5 Conference hall 12 Key session

## Global Projects for Hydrocarbon Processing: Attracting Investments

The new strategy for the Russian Far East is aimed at providing comprehensive support for the localization of advanced refining of hydrocarbons extracted in the Russian regions. The Eastern Siberia–Pacific Ocean oil pipeline, the Power of Siberia natural gas pipeline, and various fields explored by independent gas producers have laid the groundwork for large-scale petrochemical projects in the Russian Far East. A number of companies planning to work on such projects in the ASEZs are currently looking for partners from the Asia-Pacific Region.

Yet a number of factors, including access to raw materials and information on how much can be accessed, how quickly and under what conditions, are holding back implementation of the biggest projects. Can the success of the petrochemical clusters in the Asia-Pacific Region be replicated? Will tax incentives and assistance with creation of infrastructure facilities in the Advanced Special Economic Zones be enough? What needs to be done to create value chains at ASEZs facilities with a focus on the petrochemical industry in the Russian Far East? In terms of models of government involvement in encouraging creation of such clusters, what lessons can be learned from the experience of hydrocarbon-rich countries?

## Moderator:

• Elena Lazko, Partner, Head of Green Agenda Programme, Deloitte

#### Panellists:

- Ruben Gevorkyan, General Director, Yakutsk Fuel and Energy Company JSC
- Vitaly Markelov, Deputy Chairman of the Management Board, Member of the Board of Director, Gazprombank
- Liao Na, Vice President, ICIS China
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Nikolay Sabitov, Chief Executive Officer, National Chemical Group (NChG)

#### Front row participants:

- Aleksey Kozlov, Deputy Chairman of the Management Board, SIBUR Holding PJSC
- Boris Krasnovskiy, General Director, ESN LLC
- Ivan Menshikov, General Director, Member of Board, RNG

#### 15:15 - 16:45

Strategic Session (by invitation)

Building D, level 5 Conference hall 13

## Diamonds as a Financial Instrument in Times of Economic Instability

The economic crisis is pushing investors to seek new investment tools, meaning that diamonds have all the prerequisites to become a profitable investment and savings asset. The key advantages of diamonds are their high capital intensity ratio, small size, multi-currency support, simple logistics and ease of storage. To carry this initiative forward, there are a number of issues that require discussion

and resolution:

- Classifying items by the four standard parameters: carat weight, colour, clarity and cut.
- · Standardizing the Russian and international diamond classification systems.
- Identifying investment diamonds to ensure investor protection
- Developing and launching a mechanism for exchange trading in investment diamonds
- Creating an attractive environment for investors, particularly in terms of taxation

#### Moderator:

Aleksandr Tikhomirov, Head of Corporate Projects Directorate, Alrosa

#### 15:15 - 16:45

Strategic Session (by invitation)

Building D, level 5 Conference hall 14

## Investor Access to Natural Resource Deposits: What Are the Rules of the Game and Do They Need to Be Changed?

The Russian Far East holds vast quantities of mineral deposits. To exploit these resources, incentives for both domestic and foreign investment are needed. Many steps have been taken by federal and regional governments over the past few years. Competition for investments on an international scale would necessitate further adjustments to the subsoil use legislation.

The following possibilities will be discussed in an open dialogue between business and government:

- Lowering the barriers to foreign investment in Russian mining companies
- Reducing legislative obstacles to classification of strategic mineral deposits
- Expanding the scope of the application procedure for obtaining licences for the geological study of subsoil
- Increasing the powers held by regional authorities to promote subsoil use.
- Initiating pilot projects to attract subsoil users to the Russian Far East
- Introducing tax incentives for subsoil users at the regional and federal levels
- Developing new government mechanisms to promote geological surveying
- Developing the mining infrastructure in the Russian Far East
- Creating a trading platform for new mining companies.

## Moderator:

Boris Yatsenko, Partner, Head of the Metals & Mining Group in Russia and CIS, EY

#### 15:15 - 16:45

Opening up the Russian Far East: Opportunities for Investors

Building D, level 5 Conference hall 15 Key session

## The Client's View on Far Eastern Transport Infrastructure: Requirements, Opportunities, Time

The Russian Far East is set to become a leading force in developing the transport infrastructure sector. All the prerequisites are already in place: geographical positioning, developed regional economies and the groundwork for the basic infrastructure. In addition to traditional and accelerated development, the region can become a nationwide prototype for the introduction and use of new technical, organizational and economic approaches to investment in the transport infrastructure sector. Solving this problem means finding a balance between the needs of the population, regional businesses and big corporations, and the capacities of the federal centre.

## Moderator:

Albert Eganyan, Chairman of the Board of Directors, InfraONE

## Panellists:

- Oleg Belozerov, President, Chairman of the Board, Russian Railways
- Ron Pollett, Vice President, GE; President, Chief Executive Officer, GE Russia/CIS
- Vadim Shvetsov, General Director, SOLLERS PJSC
- Maksim Sokolov, Minister of Transport of the Russian Federation
- Valentin Timakov, Director General, Agency for the Development of Human Capital in the Far Eastern Federal District

## Front row participants:

- Konstantin Basyuk, President, Management Company KOMAKS LLC; Chairman of the Board of Directors, JSC "Khabarovsk Airport"
- Anatoly Lazarev, Managing Director, "Vostochny Port" JSC
- Irina Olkhovskaya, Deputy Director for Perspective Development and Relations with Federal Agencies, Coal Company Kuzbassrazrezugol JSC
- Philippe Pegorier, President, Alstom Russia
- Marat Shaydaev, Director General, United Grain Company
- Igor Zyuzin, Chairman of the Board of Directors, Mechel

#### 16:00 - 17:30

Opening up the Russian Far East: Opportunities for Investors

Building A, level 5 Conference hall 10 Key session

## Ensuring Investment Attractiveness in the Far East: The Role of the Sendai Framework for Disaster Risk Reduction

Natural and man-made disasters cause significant economic and social damage to the economies of the Asia-Pacific Region, disrupting business and reducing the Far East's investment appeal. In light of this, it is essential to combine our efforts, increase resilience to risk and invest in disaster risk reduction. The Sendai Framework for Disaster Risk Reduction for 2015–2030 takes significant steps in this direction. Its implementation will ensure stable socioeconomic growth in the Far East. What global and Russian trends can be observed in the impact of disasters on the economy? How does the risk of disaster affect development of entrepreneurial activity in the Asia-Pacific Region? How can the Sendai Framework for Disaster Risk Reduction help ensure business safety and increase the investment appeal of the Far East? What is the role of civil society in increasing national, regional and municipal resilience in the face of disaster?

#### Moderator:

 Alexander Ageev, Director General, Institute for Economic Strategies under the auspices of the Social Sciences Division of the Russian Academy of Sciences.

#### Panellists:

- Sanjaya Bhatia, Head, United Nations Office for Disaster Risk Reduction (UNISDR) Office for Northeast Asia
- Chen Lei, Minister of Water Resources of the People's Republic of China
- Vladimir Puchkov, Minister of the Russian Federation for Civil Defence, Emergencies and Elimination of Consequences of Natural Disasters
- Bambang Soelistyo, Head of the Search and Rescue Agency (BASARNAS) of the Republic
  of Indonesia

## Front row participants:

- Alexander Agoshkov, Head of the Department of Technospheric Safety, Far Eastern Federal University
- Valery Akimov, Head, All-Russian Research Institute for Civil Defence and Emergencies of the Ministry for Civil Defence, Emergencies and Elimination of Consequences of Natural Disasters of the Russian Federation
- Oleg Bazhenov, Deputy Minister for Civil Defence, Emergencies and Disaster Relief of the Russian Federation (MChS)
- Yana Blinovskaya, Head of the Department of Environmental Protection, Admiral Nevelskoy Maritime State University
- Alexander Pankin, Director of International Organizations Department, Ministry of Foreign Affairs of the Russian Federation
- Alexander Romanov, Director, International Cooperation Department of the Ministry for Civil Defence, Emergencies and Elimination of Consequences of Natural Disasters of the Russian Federation
- Grigoriy Smolyak, Director, Department of Human Resources and Territorial and Socio-Economic Development of the Regions in the Far East, Ministry for the Development of the Russian Far East

## 16:30 - 17:15

Building A, level 6 Investment Projects Presentation Area. Advanced Special Economic Zones (ASEZs) and Far East development institutes exhibition Presentation of investment projects

## **Investment Projects in the Infrastructure Construction Sector**

At present, the Russian Far East suffers from underdeveloped infrastructure and a relatively poor quality of life. The projects in this section have a very good chance of radically changing this situation. The Talaya Health and Leisure Centre, Russia's only such resort north of the Arctic Circle, which offers a unique combination of natural and therapeutic benefits, could become a key resort for the country, and the PrimRing project could become a calling card for Primorsky Territory and the Russian Far East. The development of the 'Clearwater Diamond' skyscraper will provide a boost to quality of life in the region, while the construction of a new heating main from Khabarovsk Power Plant No. 3 will ensure reliable and efficient energy supply for the district.

#### Moderator:

• Alexey Litvyakov, Journalist, Russian News Agency TASS

- Alexander Glukhov, Chief Engineer, Khabarovsk Center of Economy of Energy & Resources
- Elena Kondrashova, General Project Manager, Office Centre Co Ltd

- Irina Larina, Minister of Healthcare and Demographic Policy of Magadan Region
- Vitaly Verkeenko, President, PJSC "Fund of Regional Development "PrimRing"

## 17:15 - 19:00

#### **Business Dialogue**

Building B, level 5 Conference hall 3

#### Russian-Japanese Business Forum

The eight-point plan for economic cooperation presented at the May 2016 meeting between Russian President Vladimir Putin and Japanese Prime Minister Shinzō Abe identified the development of the Russian Far East as a priority in their bilateral relations. The Japanese Cabinet's new initiative creates favourable conditions for expanding Japanese investment in projects based in Russia. For its part, the Russian Far East can offer Japanese companies the best investment climate in Advanced Special Economic Zones (ASEZs) and the Free Port of Vladivostok, as well as tax incentives and infrastructure support. Special ASEZs may be set up under the control of joint Russian—Japanese ventures. Energy, transport infrastructure, healthcare, agriculture, and timber processing are all priority areas for Russian—Japanese cooperation in the Russian Far East. What projects are already being implemented by Japanese companies in the Russian Far East, and how effective are these investments? What projects are being proposed by Russian companies for joint implementation with Japanese business? What economic and regulatory factors are constraining Japanese investment in Russia? What are the conditions and mechanisms for creating special ASEZs for Japanese investors under the control of Russian—Japanese management companies?

#### **Moderators:**

- Shigeru Murayama, President, Japan Association for Trade with Russia and the Newly Independent States (ROTOBO)
- Alexey Repik, President, All-Russia Public Organization Delovaya Rossiya (Business Russia); Member of the Public Chamber of the Russian Federation; Founder and Chairman, R Pharm

#### Panellists:

- Teruo Asada, Chairman of the Board, Marubeni Corporation
- Oleg Budargin, Director General, Rosseti
- Alexander Galushka, Minister for the Development of the Russian Far East
- Masami lijima, Representative Director, Chairman of the Board of Directors, Mitsui & Co
- Leonid Mikhelson, Executive Director, Chairman of the Management Board, Novatek
- Yoichi Nishikawa, Chief Executive Officer, Iida Group Holdings Co., Ltd.
- Masayuki Sato, Chairman, Representative Director, JGC Corporation
- Petr Shelakhaev, General Director, Far East Investment and Export Agency ANO
- Aleksandr Sidorenko, Chairman, Dalexportles Association
- Masayoshi Son, Chairman, Chief Executive Officer, SoftBank Group
- Harumi Takahashi, Governor of Hokkaido Prefecture
- Yukio Temma, General Director, Hokkaido Corporation

## Front row participants:

- Koji Omi, Founder, Chairman, Science and Technology in Society forum (STS forum)
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Masami Yamamoto, Representative Director, Chairman, Fujitsu

#### 17:30 - 19:00

Opening up the Russian Far East: Incentives for Investors

Building A, level 8 Conference hall 11 Key session

## Protecting the Rights of Investors in the Far East: Guaranteed Safeguards

Targeted measures to reduce administrative barriers and expand economic freedoms have improved the investment climate in Russia, which now ranks ahead of the remaining BRICS countries in the World Bank's Doing Business rating. The new law on arbitration courts, reduction in the number of administrative checks, liberalization of criminal legislation and better dialogue between the business community and law enforcement agencies have further contributed to increased investor confidence. To what extent is the business community satisfied with the security of its investments in the Far East? Are there still risks it would like to see eliminated? How will the regulatory environment develop and what further action should be taken by the federal and regional authorities?

## Moderator:

Dimitry Afanasiev, Chairman, Co-Founding Partner, Egorov Puginsky Afanasiev & Partners

## Panellists:

Sergey Darkin, President, Pacific Investment Group (TIGR) PJSC

- Yuriy Gulyagin, Deputy Prosecutor General of the Russian Federation
- Shiv Vikram Khemka, Vice-Chairman, SUN Group
- Kyung Bum Lee, President, Chief Executive Officer, LS Networks Co., Ltd.
- Andrei Nazarov, Co-Chairman, All-Russia Public Organization Delovaya Rossiya (Business Russia)
- Kirill Stepanov, State Secretary Deputy Minister for the Development of the Russian Far East
- Vadim Shvetsov, General Director, SOLLERS PJSC

## Front row participants:

- Doo-Sik Kim, Senior Partner, Shin & Kim
- Kevin Nash, Deputy Centre Director, Singapore International Arbitration Centre

#### 17:30 - 19:00

## Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 6 Key session

## The Russian Far East: a Local Point for Investment from the Asia-Pacific Region

The Russian Far East could become a central hub for economic cooperation between Russia and Asia-Pacific nations. There are now new development institutes operating in the region, such as the BRICS New Development Bank and the Asian Infrastructure Investment Bank, which can fund major projects. One of the most important conditions for attracting investors to the Russian Far East is clear and transparent rules for mutually-beneficial cooperation. What conditions must be created in order to attract foreign investment in projects in the Russian Far East? Will the Russian Far East become a focal point for new development institutes? What are the initial results of joint investment funds financed by capital from Russia and from the Asia-Pacific Region?

#### Moderator:

• Courtney Fingar, Editor-in-Chief, fDi Magazine

#### Panellists:

- Hans-Paul Buerkner, Chairman, The Boston Consulting Group
- Alexey Chekunkov, Chief Executive Officer, Far East and Baikal Region Development Fund
- Kirill Dmitriev, Chief Executive Officer, Russian Direct Investment Fund (RDIF)
- Sergey Gorkov, Chairman, Bank for Development and Foreign Economic Affairs (Vnesheconombank)
- Andrey Kostin, President, Chairman of the Management Board, Member of the Supervisory Council, Member of the Strategy and Corporate Governance Committee, VTB Bank PJSC
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Tadashi Maeda, Chief Executive Officer, Executive Managing Director, Japan Bank for International Cooperation (JBIC)
- Artem Volynets, Chief Executive Officer, SAPINDA CIS
- Kwek Ping Yong, Chief Executive Officer, Inventis Investment Holdings (China) Ltd
- Xian Zhu, Vice President, Chief Operations Officer, New Development Bank

## 17:30 - 19:00

## Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 8 Key session

## Comprehensive Development of Komsomolsk-on-Amur

Komsomolsk-on-Amur is the second largest city and the industrial centre of Khabarovsk Territory. Following an order from the Russian President, a comprehensive city development plan has been prepared and approved, including measures to improve the city's urban and social infrastructure and harmonize the living conditions there with the existing high potential for development of its industry. How can Komsomolsk-on-Amur's industrial and innovation potential and profitable specializations be realized? How can the principles of creating a comfortable urban environment be effectively implemented in local development projects? What should be done to turn Komsomolsk-on-Amur into a professional and innovative centre of expertise? How do modern tools used to support industrial and innovative development work in the region?

## Moderator:

• Gleb Bryansky, Deputy Chief Editor, TASS News Agency

#### Panellists:

Dmitry Kolodyazhny, Vice-President for Technical Development, JSC "United Shipbuilding Corporation"

- Artur Niyazmetov, Deputy Minister for Development of the Russian Far East
- Aleksandr Pekarsh, Deputy General Director Director, Sukhoi Aviation Holding Company Y.A.Gagarin KnAAZ Branch Office
- Vyacheslav Shport, Governor of Khabarovsk Territory
- Denis Tikhonov, General Director, Corporation for Far East Development

#### Front row participants:

- Tamara Atanova, Deputy Chairperson of the Government of Magadan Region
- Svetlana Balova, Minister of Economic Development of Amur Region
- Alexnader Dronin, Head of Arsenyev City District
- Yuri Grishan, Mayor of Magadan
- Sergey Guskov, President, Energy Group of Companies
- Victor Kalashnikov, Deputy Chairman of the Government Minister of Economic Development of Khabarovsk Territory
- Andrey Klimov, Head of Komsomolsk-on-Amur
- Marat Safiullin, Director, Centre for Advanced Economic Research, Academy of Sciences of the Republic of Tatarstan
- Aleksey Struchkov, First Deputy Prime-Minister Minister of Economy of the Sakha (Yakutia) Republic
- Aleksey Tsydenov, Deputy Minister of Transport of the Russian Federation
- Vasily Usoltsev, First Vice-Governor of Primorsky Territory
- Natalia Zolotareva, Director, Department of Governmental Policy in Education and Training
  of Workforce and Additional professional Education, Ministry of Education and Science of the
  Russian Federation

#### 17:30 - 19:00

## Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 9

## Key session

## Tourism in the Russian Far East: Fostering New Opportunities

With annual revenues of more than USD 1.4 trillion, international tourism is one of today's fastest growing global export industries. The highest rates of growth are found in the Asia-Pacific Region. The Russian Far East has all the prerequisites for the development of both domestic and international tourism. Millions of travellers with money to spend from the countries of the Asia-Pacific Region represent a powerful investment incentive to projects in the Russian Far East aimed at improving the tourist infrastructure and creating new attractions for travellers. Investors can focus on traditional sports and health and wellness tourism, or tap into the area's extreme and event tourism potential. A number of investment projects are already under way in tourism-oriented ASEZs in Sakhalin and Kamchatka. How can investment projects in the tourism sector make use of the Russian Far East's natural environment, geographical features, and economic potential? Based on past projects in the Russian Far East, how well do investments in the tourism industry perform? How can the new development tools (ASEZs, free ports) help attract investment in tourism?

## Moderator:

 Vladimir Gerasimov, First Deputy General Director, Executive Director, Interfax Information Services Group

## Panellists:

- Oleg Kozhemyako, Governor of Sakhalin Region
- Eric Landheer, Director Corporate Finance and Strategy, Summit Ascent Holdings Limited
- Oleg Safonov, Head, Federal Agency for Tourism
- Harumi Takahashi, Governor of Hokkaido Prefecture
- Irina Yarovaya, Chairman of the State Duma Committee on Security and Anti-Corruption Enforcement of the Russian Federation

## Front row participants:

- Ruslan Sarkisov, Deputy Chief Executive Officer, Far East and Baikal Region Development Fund
- Maksim Shipunov, General Director, Dalreo LLC
- Andrey Sokolov, Advisor to the General Director, TASS Russia News Agency

## 17:30 - 19:00

#### Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 7 Conference hall 4

Key session

## Russia: Contributing to Food Security in the Asia-Pacific Region

In cooperation with Rusagro Group of Companies

Asia is seeing rapid growth in its consumption of and demand for high-quality food products. At the same time, the ability of Asia-Pacific countries to increase their own food production, expanding the food supply with larger growing areas or higher crop yields, is almost exhausted. The Russian Far East, meanwhile, has a significant bank of fertile land and enjoys advantageous natural conditions for implementing projects to cultivate high-quality, environmentally-friendly crops for both domestic consumption and export. Through the ASEZs set up by the Russian Government, investors are offered unique business opportunities with guaranteed support from specialist development institutes as well an international investment platforms. Can the Russian Far East agricultural cluster supply Asia with food? How can Russia's Far Eastern agro-industrial complex contribute to food security in Asia-Pacific countries? How do we strike a reasonable balance between global and national interests? Do the food producers of the Russian Far East need an umbrella brand and state protection in order to enter competitive Asian markets?

#### Moderator:

• Alexey Bobrovsky, Head of the Economic Programme, Russia 24 TV Channel

#### Panellists:

- Maxim Basov, Chief Executive Officer, Rusagro Group of Companies
- Andrei Fursenko, Aide to the President of the Russian Federation
- Tomoyuki Igarashi, Chief Executive Officer, JGC Evergreen
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Dzhambulat Khatuov, First Deputy Minister of Agriculture of the Russian Federation
- Alexander Kozlov, Governor of Amur Region
- Lev Kuznetsov, Minister of the Russian Federation of North Caucasus Affairs
- Alexander Levintal, Governor of Jewish Autonomous Region
- Huanlin Liu, Partner, Executive Director, Asia-Pacific Grain Industry Development Fund
- Marat Shaydaev, Director General, United Grain Company
- Vitaliy Sheremet, Partner, Head of Agricultural Practice, KPMG in Russia and CIS

#### 17:30 - 19:00

Developing the Russian Far East - Advantages and New Opportunities for the Asia-Pacific Region

Building D, level 5 Conference hall 12 Key session

## Digitalization of the Far East: the Driver of Economic Growth and of a Better Quality of Life

Access to a high-quality infrastructure of information and communications technologies has a positive influence on GDP growth, and growth of the economy as a whole. Over the last few years, the digital gap between Moscow and other regions of the Russian Federation has been closing, yet the Far East still lags behind, and the tariffs there are the highest in the country. The reason is the lack of backbone networks. Fibre optic lines are unprofitable owing to factors such as permafrost and low population density. In order to overcome this challenge, the possibility must be considered of changing regulatory and commercial approaches. How can the Far East be made more appealing to investors and communications service providers? Which regulatory stimuli are required to make long-term investments in the digital infrastructure in the region more attractive?

#### Moderator:

Alexander Jorov, Partner, Managing Director, The Boston Consulting Group

## Panellists:

- Leonid Altuhov, President, Group of Companies Netkom-IPC
- Sergey Kalugin, President, Rostelecom
- Andrey Kuzyaev, Chairman of the Board of Directors, Far East and Baikal Region Development Fund
- Artur Niyazmetov, Deputy Minister for Development of the Russian Far East
- Tigran Pogosyan, Senior Vice President in Russia, ZTE Communication Technologies

18:00 - 19:30

Opening up the Russian Far East: Opportunities for Investors

Building A, level 5 Conference hall 10 Pitch session

### Innovative Projects in the Far Eastern Federal District

The high-tech projects implemented in the Russian Far East serve as practical examples of developing the innovation sector of the region's economy. These projects are being implemented with the help of advanced scientific research supported by the Skolkovo Foundation's Far Eastern department. Technological solutions proposed by Far East companies in the fields of robotics, information, healthcare and biotechnology not only offer considerable potential for Russia's Far Eastern Federal District, they are also of interest to partners from Asia-Pacific countries. What major breakthrough

projects are being implemented in the Russian Far East? What technological sectors are most promising in terms of investment? What successful examples of state-supported innovation projects can be cited?

## Moderator:

 Aleksandr Chernov, Senior Vice President for External Communications and Advertising, Skolkovo Foundation

- Aleksandr Eremenko, General Director, CIR Cosmo Resource
- Aleksandr Ganushkin, Director, Robot
- Andrey Gridin, Deputy General Director, Centre of Robotics
- Ludmila Kotova, General Director, Nastek
- Sergey Maslennikov, Head of the Laboratory of Ecology of Shelf Communities, Institute of Marine Biology, Far Eastern Branch of the Russian Academy of Sciences
- Andrey Mishchenko, General Director, Rhonda Software
- Aleksandr Myagkikh, General Director, Ost-optik Sk
- Ekaterina Sokolova, Director for Development, Marineo Co. Ltd.
- Aleksandr Timofeev, General Director, Far Eastern Peat Company
- Aleksandr Tsvetnikov, Deputy General Director on Science, Vladforum
- Yury Udovichenko, General Director, Softvelum

#### 09:30 - 11:00

Opening up the Russian Far East: Incentives for Investors

Building A, level 5 Conference hall 10 Key sessior

## New Support Mechanisms for Investors in the Russian Far East

The Russian Far East offers a wide range of measures to support investors, including infrastructure subsidies, tax benefits and financing from the Far East Development Fund. A total of RUB 50 billion in support is being made available to 21 investors. Any company that invests more than RUB 50 million in a new facility in the Russian Far East can apply for preferential corporate income tax rates and reduced taxes on mining operations, which remain in effect for ten years. How can investors working in the Russian Far East take advantage of these state support measures? How do these measures affect investment performance? How successful are projects that receive state support?

#### Moderator:

Pavel Grachev, Chief Executive Officer, Polyus

## Panellists:

- Igor Dibtsev, Chairman of the Board of Directors, Zoloto Kamchatki
- Sergey Khotochkin, General Director, Sakhalin Development Corporation JSC
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Andrey Kuzyaev, Chairman of the Board of Directors, Far East and Baikal Region Development Fund
- Tagir Sitdekov, First Deputy CEO, Russian Direct Investment Fund (RDIF)
- Sergey Tsivilev, General Director, MC Kolmar LLC

#### Front row participants:

- Sergey Khodov, Commercial Director, DUK Avesta LLC
- Roman Kopin, Governor of Chukotka Autonomous Area
- Nikita Leonov, Chairman of the Board of Directors, SiGMA OJSC; Chairman of the Coordinating Council, Member of the Board, Ilim Timber
- Alexey Nefedov, President, Member of the Board of Directors, JUGRA Bank
- Olga Plotnikova, Director, Economic and Direct Investments Development Fund of the Chukotka Autonomous region
- Aleksandr Pudovkin, General Director, Asia Forest LLC
- Eduard Sokolov, General Director, Kamchatka Brewerie
- Marina Subbota, Deputy Chairman of the Government of Kamchatka Territory
- Yury Tyamushkin, General Director, Sakhatrans LLC
- Alexey Zlatkin, General Director, Vladivostok Fishery Terminal LLC
- Sunobe Kiyoshi, Managing Executive Officer, General Manager for Europe, Middle East, Africa & CIS, Sumitomo Corporation

### 09:30 - 11:00

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building A, level 8 Conference hall 11

#### Demographic Development as a Factor in Investment Appeal

The demographic situation in the Russian Far East has seen improvements in recent years. Since 2012, for the first time in 20 years, there has been natural population growth and a steady reduction in outward migration flows. Experts believe that this positive demographic trend is directly linked to new investment projects in the Russian Far East. In order to achieve its demographic growth strategy, the Ministry for the Development of the Russian Far East is developing a demographic policy framework for the region to 2030, including specific measures for implementation.

What measures to increase birth rates and life expectancy could have a long-term economic effect? How can the economic losses from premature mortality in the region be calculated? Can the creation of new jobs persuade residents of the Far East to stay in the region? What migration policy models should be adopted in the south and the north of the region? How can labour mobility and repatriation programmes be linked to the new economic tools, namely advanced special economic zones, the Far Eastern Hectare programme, and the Vladivostok Free Port?

## Moderator:

Sergey Rybalchenko, General Director, ANO "Institute for Scientific Public Expertise"

#### Panellists:

 Oleg Apolikhin, Doctor of Medicine, Professor, Director of SRI of Urology and Interventional Radiology n.a. N.A. Lopatkin

- Sergey Gabestro, Deputy Chairman, Commission on Development of Public-Private and Social Partnership Institutes in the Far Eastern Federal District, Ministry for the Development of the Russian Far East
- Nina Polichka, Director, Far Eastern Scientific Center of Local Governance
- Valentin Timakov, Director General, Agency for the Development of Human Capital in the Far Eastern Federal District
- Maxim Topilin, Minister of Labour and Social Protection of the Russian Federation

## Front row participants:

Key session

- Maxim Basov, Chief Executive Officer, Rusagro Group of Companies
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Alexey Pahomov, General Director, Mercy Agro Sakhalin

#### 09:30 - 11:00

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 6

## Preserving Biodiversity and Maintaining Ecological Balance in the Asia-Pacific Region

In partnership with TV Channel Live Planet
In cooperation with Sakhalin Energy Investment Company Ltd.

In addition to its large-scale industry and densely populated urban areas, the Asia-Pacific Region boasts many unique natural habitats, and is home to extremely rare animal and plant species: the Amur leopard, Siberian tiger, grey whale, oriental stork, and many other endemic varieties of flora and fauna. If the region manages to attract investment to implement major projects, this could pose serious threats to its environment and biodiversity. At the same time, there are numerous tools that can be used to help maintain a balance between the economy and the environment. The Russian Far East could become a pilot region in terms of attracting green and environmentally-friendly investment. The countries in the region and businesses operating there are increasingly aware of the need to protect biodiversity as part of their overall strategy. It has been suggested that a common approach to maintaining the ecological balance in the region needs to be discussed. What do the Asia-Pacific countries need to do to preserve biodiversity in the region? How can the interests and capacities of all stakeholders (states, businesses and local populations) be taken into account in developing a green economy? What biodiversity programmes have already proved effective? What requirements do investors in the Russian Far East currently have to meet from an ecological point of view? What economic mechanisms might enable us to maintain the region's unique natural environment?

#### Moderator:

• Maria Morgun, Chief Editor, TV Channel Live Planet; Anchor, Correspondent, Federal State Unitary Enterprise All-Russia State Television and Radio Broadcasting Company

## Panellists:

- Konstantin Chuychenko, Aide to the President of the Russian Federation Chief of the Presidential Control Directorate
- Sergey Donskoy, Minister of Natural Resources and Environment of the Russian Federation
- Sergei Ivanov, Special Presidential Representative for Environmental Protection, Ecology and Transport
- Michinaga Kohno, President, Chief Executive Officer, Michi Creative City Designers Inc.
- Elena Lazko, Partner, Head of Green Agenda Programme, Deloitte
- Andrey Murov, Chairman of the Management Board, FGC UES JSC
- Ole Myklestad, Deputy Chief Executive Officer, Sakhalin Energy Investment Company Ltd.
- Riccardo Valentini, Nobel Peace Prize Laureate; Presidential Advisor, Head of Far Eastern Climate Smart Project, Far Eastern Federal University; Head, CMCC (The Euro-Mediterranean Centre for Climate Change)

## Front row participants:

- Yuriy Darman, Head of Amur Branch, World Wildlife Fund Russia
- Kirill Dmitriev, Chief Executive Officer, Russian Direct Investment Fund (RDIF)
- Ildar Neverov, General Director, "Sever" LLC
- Vasily Titov, First Deputy President and Chairman of the Management Board, VTB Bank PJSC

09:30 - 11:00

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 8 Key session

Integration and Health: An Epidemic Risk Management System for the Asia-Pacific Region

The ability to resist non-economic threats is a key factor in the Far East's appeal to investors. The Asia-Pacific Region regularly faces the threat of epidemics, which not only impedes regional integration and stable socioeconomic development but also results in significant financial losses. Over the last few years, the negative effect of such threats can be measured in billions of dollars. In the Far East, the increased cross-border movement of people and goods requires further improvement of techniques for managing health risks. The existing Russian system for preventing and responding to the threat of dangerous infectious diseases has shown itself to be effective. Given the border-crossing nature of epidemics, a regional approach to combating acute threats needs to be developed (the Zika virus, Ebola, new strains of flu), as well as in addressing HIV, tuberculosis, dengue fever, etc. Losses resulting from health threats must be reduced, which will not only increase returns on investment but also improve quality of life. Policy decisions in this area have already been made by leaders within an array of multilateral and international organizations (EAS, APEC, ASEAN). The time has come for practical measures. What risks does the region currently face from epidemics? How much do infectious diseases cost investors and economies? What are the prospects for developing a regional system to manage health and epidemiological risks? What would its future components be? What measures exist for helping developing nations within the Asia-Pacific Region create basic epidemic warning and response capabilities, and what is Russia's role? Inclusive investment: could investment in healthcare reduce losses caused by epidemics?

#### Moderator:

• Irina Rossius, Reporter, Russia 1 TV Channel

#### Panellists:

- Anton Lopatin, Senior Researcher, FTIH Russian Antiplague Scientific Research Institute "Microbe"
- Luiz Loures, Deputy Executive Director, Programme, UNAIDS, Assistant Secretary-General
  of the United Nations
- Igor Morgulov, Deputy Minister of Foreign Affairs of the Russian Federation
- Duc Khoa Nguyen, Deputy Head of Communicable Disease Control Division, Ministry of Health of the Socialist Republic of the Socialist Republic of Vietnam
- Elena Perishkina, Director, AIDS Infoshare Fund
- Anna Popova, Head, Federal Service for Surveillance on Consumer Rights Protection and Human Wellbeing

## Front row participant:

 Victoria Panova, Director of Institute of Oriental Studies - School of Regional and International Studies, Far Eastern Federal University

## 09:30 - 11:00

Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 9 Key session

## Regional Improvements to the Investment Climate: Assessment by the Business Community

Over the past year, the federal government has applied considerable efforts to increasing the appeal of the Russian Far East to entrepreneurs. A number of laws have been passed to encourage regional-level investment and to exploit competitive advantages, including a law on Advanced Special Economic Zones, a change in industrial policy, and a law aimed at stimulating investment. Increasing economic activity in an area depends first and foremost, however, on the approach taken by local authorities. At the regional level, measures have included a one-stop-shop investor support mechanism, simplification of administrative procedures for construction and grid connection, and allocation of land plots, among others. Despite all these efforts, none of the nine regions in the Russian Far East made it into the top twenty in the Russian Regional Investment Climate Index for 2016. How do the regional authorities plan to rectify the situation through policy changes, ensuring stable regional economic development and attracting investment? How is work to implement such a project being carried out? What has been accomplished over the past year? What has been less successful? How do entrepreneurs and investors assess the effectiveness of the regional governors' administrations? What does business currently need most from the regional authorities?

#### Moderator:

Andrey Sharonov, Rector, Moscow School of Management SKOLKOVO

- Andrei Belousov, Aide to the President of the Russian Federation
- Egor Borisov, Head of the Republic of Sakha (Yakutia)
- Alexander Galushka, Minister for the Development of the Russian Far East
- Vladimir Ilyukhin, Governor of Kamchatka Territory
- Roman Kopin, Governor of Chukotka Autonomous Area
- Oleg Kozhemyako, Governor of Sakhalin Region

- Alexander Kozlov, Governor of Amur Region
- Alexander Levintal, Governor of Jewish Autonomous Region
- Vladimir Miklushevskiy, Governor of Primorsky Territory
- Andrei Nikitin, General Director, Agency for Strategic Initiatives
- Vladimir Pecheny, Governor of Magadan Region
- Vyacheslav Shport, Governor of Khabarovsk Territory
- Igor Shuvalov, First Deputy Prime Minister of the Russian Federation
- Alexey Ulyukaev, Minister of Economic Development of the Russian Federation

#### 09:30 - 11:00

Opening up the Russian Far East: Opportunities for Investors

Building D, level 5 Conference hall 12 Key session

## Housing and Utilities – A Strategic Sector for the Development of the Russian Far East

The modernization of housing and utilities is an important factor in the socioeconomic development of Russia's Far East. Russian and foreign investors are expressing increasing interest in the housing and utilities sector; investment agreements signed in 2015 amounted to RUB 70.9 billion – a tenfold increase over the previous investment period. Foreign business partners are currently very interested in implementing residential projects in the Russian Far East. What special measures for development of housing and utilities in the Russian Far East could help realize the sector's potential? Are any additional measures required to support investors? How can existing business incentives in the Russian Far East be used to attract investment into housing and utilities? What is the best way to use the experience of foreign investors within the Far Eastern Federal District?

#### Moderator:

Andrey Chibis, Deputy Minister of Construction, Housing and Utilities

#### Panellists:

- Aleksey Kolodeznikov, First Deputy Chairman of the Government of the Republic of Sakha (Yakutia)
- Mikhail Kuzovlev, Chairman of the Management Board, PJSC Rossiysky Capital
- Mikhail Men, Minister of Construction, Housing and Utilities of the Russian Federation
- Yoichi Nishikawa, Chief Executive Officer, Iida Group Holdings Co., Ltd.
- Ruslan Sarkisov, Deputy Chief Executive Officer, Far East and Baikal Region Development Fund
- Grigoriy Smolyak, Director, Department of Human Resources and Territorial and Socio-Economic Development of the Regions in the Far East, Ministry for the Development of the Russian Far East

## Front row participants:

- Alexey Chichkanov, Executive Vice-President, Head of the Public—Private Partnership Centre, Gazprombank
- Yamada Hideyuki, Senior Consultant, Nomura Research Institute
- Pavel Kurzaev, General Director, RKS-Management
- Alexey Shchurov, Deputy Director of the Macro-regional Branch, Rostelecom PJSC

## 09:30 - 11:00

Strategic Session (by invitation)

Building D, level 5 Conference hall 13

## Advanced Special Economic Zones 2.0: What Now?

The law governing Advanced Special Economic Zones, which came into effect in 2015, is only the first step towards creating a competitive investment climate in the Russian Far East. In order to win investors in the face of international competition, the ASEZ system must evolve until it outperforms global best practices. The practical experience of creating ASEZs amassed over the last two years has led to some strategic forks in the road. Not all of the initial ideas on conditions in ASEZs could be brought about in the first version of the legislation. Now that ASEZs in their present form have already proven successful with investors, it is vital to improve the regulations that govern the creation of ASEZs to incorporate current best practices. The goal of this strategic session is to discuss how ASEZ legislation will evolve in the future. What benefits should be offered to ASEZ residents working in various sectors and on various priority projects? What factors will shape the rating system used to evaluate proposals for new ASEZs and for new projects in existing ASEZs? Which regulatory powers will be transferred from the federal to local governments?

## Moderator:

Alexander Idrisov, President, Strategy Partners Group

09:30 - 11:00

Opening up the Russian Far East: Opportunities for Investors

Building D, level 5 Conference hall 15 Key session

## The Transit Potential of the Russian Far East: From Geography to Geoeconomics

Freight traffic from the Asia-Pacific Region reaches all corners of the world. By rerouting some of the freight along major transport routes in the Russian Far East, shippers in China, Korea, Japan, and other countries can cut their costs significantly. In recent years, the Russian Government has issued a number of decrees designed to tap into the transit potential of the Far Eastern Federal District. The main focus of these measures is to expand the region's port infrastructure, modernize the railways and streamline border crossing and customs procedures. Which freight from the Asia-Pacific Region could be shipped expediently via Russia's Far East? What railway, port and cross-border infrastructure in the Russian Far East holds potential for investment? How can the Advanced Special Economic Zone (ASEZ) and free port regimes protect investors and increase returns on investment in the transit infrastructure? What steps must be taken to make transport corridors more accessible and attractive to investors? What is the outlook for using the Northern Sea Route as a global transport corridor?

#### Moderator:

• Yermolai Solzhenitsyn, Director, McKinsey & Company, Russia

#### Panellists:

- Oleg Belozerov, President, Chairman of the Board, Russian Railways
- Alexandrs Isurins, Chairman of the Executive Board, President, Far Eastern Shipping Company (FESCO)
- Zhao Jinxiang, Vice President, China Railway No. 9 Group Co., Ltd.
- Haitao Li, Deputy Chairman of People's Government of Heilongjiang Province of the People's Republic of China
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Maksim Sokolov, Minister of Transport of the Russian Federation
- Dmitry Strashnov, General Director, Russian Post

#### Front row participants:

- Alexander Dudko, Managing Director, Vostochnaya Stevedoring Company (VSC) LLC
- Anatoly Lazarev, Managing Director, "Vostochny Port" JSC
- Sang Jin Park, President, Samsung Electronics
- Tigran Pogosyan, Senior Vice President in Russia, ZTE Communication Technologies
- Gennadiy Zhuzhlev, Senior Vice President, PJSC «Bank Otkritie Financial Corporation»
- Aleksey Struchkov, First Deputy Prime-Minister Minister of Economy of the Sakha (Yakutia) Republic

10:00 - 11:30

Business Dialogue

Building B, level 5 Conference hall 3

## Russia - Republic of Korea

Close ties between the Russian and Korean leaderships provide an excellent foundation for a business partnership. The fact that Russia and Korea are neighbours provides a further impetus to deepening bilateral economic, financial and business relations. Cooperation in these sectors reinforces stability throughout the Asia-Pacific Region. Russian entrepreneurs are interested in establishing branches of Korea's biggest medical centres at the Free Port of Vladivostok, creating a Russo-Korean agricultural investment fund and transitioning to practical implementation of joint mechanical engineering, hightech, agriculture and aquaculture projects, in accordance with the import substitution initiative. Experience amassed by Korean companies of working in European Russia may also be successfully applied in Eastern Siberia and the Russian Far East. This year's Russia-Republic of Korea business dialogue focuses on specific projects that could serve as a stepping stone toward a qualitatively new level of cooperation between the two nations. Advanced Special Economic Zones and the Free Port of Vladivostok: modern solutions. Which factors stand in the way of Russian-Korean joint investment projects? Which new Russian projects could capture the attention of Korean investors in Russia and vice versa?

## Moderators:

- Sergei Katyrin, Chairman of the Russian Section of the SCO Business Council; President, Chamber of Commerce and Industry of the Russian Federation
- In-Ho Kim, Chairman and Chief Executive Officer, Korea International Trade Association

#### Panellists:

• Lee Youn Chan, President, Korea Health Industry Development Institute – KHIDI

- Alexander Galushka, Minister for the Development of the Russian Far East
- Taik Hyun Jung, President, Korea Institute for International Economic Policy KIEP
- Alexander Misharin, First Vice-President, Russian Railways
- Sang Jin Park, President, Samsung Electronics
- Oleg Safonov, Head, Federal Agency for Tourism
- Marat Shaydaev, Director General, United Grain Company
- Sang Rok Sung, Vice-President, Hyundai Engineering Co., Ltd.
- Yury Trutnev, Deputy Prime Minister and Presidential Plenipotentiary Envoy to the Far Eastern Federal District of the Russian Federation
- Stanislav Voskresensky, Deputy Minister of Economic Development of the Russian Federation

#### 10:00 - 11:30

Opening up the Russian Far East: Incentives for Investors

Building B, level 6 Conference hall 7

#### Key session

## Budget Investment in a New Quality of Life in the Far East

The current economic situation requires concentrated development and consolidation of all available resources for sustainable socio-economic development of the regions of the Far East. At the government's expense, a foundation power and transport infrastructure has been set up, within the scope of the preparations for the APEC Summit, Vladivostok has been transformed and a number of projects implemented for developing the social infrastructure. At the First Eastern Economic Forum, President of the Russian Federation Vladimir Putin gave instructions to ensure priority financing of socio-economic development of the Far East within the scope of implementing state programmes of the Russian Federation. What impact do budget investments have in raising the quality of life and the investment appeal of the Far East? What is the role of the state going forward in developing the infrastructure for life and business in the Far East? How should approaches to state programming be changed to achieve maximum effect in developing the Far East?

#### Moderator:

Artur Niyazmetov, Deputy Minister for Development of the Russian Far East

#### Panellists:

- Marina Dedyushko, Senior Deputy Prime Minister of the Government of the Amur Region
- Victor Kalashnikov, Deputy Chairman of the Government Minister of Economic Development of Khabarovsk Territory
- Vera Scherbina, Chairman of the Government of Sakhalin region
- Natalia Stadchenko, Chairman, Federal Mandatory Health Insurance Fund
- Vasily Usoltsev, First Vice-Governor of Primorsky Territory

## 11:00 - 12:00

Building A, level 6 Investment Projects Presentation Area. Advanced Special Economic Zones (ASEZs) and Far East development institutes exhibition

## Presentation of investment projects

## Investment Projects in the Agricultural Industry

In this session, Forum participants and guests will learn about prospective projects in farming, the food industry, fish farming, and agriculture. The presentations will cover projects involving the construction of livestock breeding and greenhouse complexes, pig farms, and broiler farms, a project to create an Antarctic krill technology park in Primorsky Territory, and more.

## Moderator:

Andrey Zhurankov, Head of the Analytical Group of the Press Center, News Agency TASS

#### Panellists:

- Andrey Abikh, General Director, Zelenaya Ferma Ltd.
- Alexander Becker, Director General, Hankai Agroindustrial Complex "Green Agro"
- Oleg Bratukhin, Chairman of the Board of Directors, "Russian Pelagic Research Company"
- Andrey Kolot, Director General, MerciAgro Primorye Holding
- Mikhail Kostenets, Deputy Director General, Development Corporation of Kamchatka
- Alexander Sarapkin, Founder, Amuragrokomplex Co. Ltd

## 12:00 - 14:00

## Plenary Session

Building S, level 3 Plenary session hall

## Opening up the Russian Far East

Address by President of the Russian Federation Vladimir Putin Address by President of the Republic of Korea Park Geun-hye

#### Address by Prime Minister of Japan Shinzō Abe

#### Moderator:

 Kevin Michael Rudd, President, Asia Society Policy Institute (ASPI); Prime Minister of Australia (2007–2010, 2013)

#### 14:00 - 15:00

Building A, level 6 Investment Projects Presentation Area. Advanced Special Economic Zones (ASEZs) and Far East development institutes exhibition

#### Presentation of investment projects

## Investment Projects in the Natural Resource Extraction and Processing Sector

This series of presentations will focus on unique, strategically important projects involving the exploration and commercial development of different territories, and the extraction and mining of natural resources: development of the Zapadno-Anabarsky (West Anabar) licensed area; a project to create a coal cluster centred on the Omsukchan coal basin; development of the Soyuznoye graphite deposit; creation of a hydrocarbon refining centre in Aldan, in the Sakha Republic (Yakutia); construction of a methanol plant; and construction of the Amur oil refinery (an oil refining and petroleum product transportation complex).

#### Moderator:

Alexey Litvyakov, Journalist, Russian News Agency TASS

#### Panellists:

- Alexander Gordeev, Chief Executive Officer, Amur Energy Company Ltd.
- Sergey Krylov, Deputy Managing Director for Geology and Mineral Resources, JSC "North-East Coal Company"
- Vadim Medvedev, Head of Investment Department, ESN Group
- Nikolay Tlekhugov, Head of Investment Management, "Magnezit Group" Ltd.
- Valeriy Tyan, Member of the Board of Directors, Oil Company "Tuymaada-oil"

#### 15:00 - 16:30

Opening up the Russian Far East: Incentives for Investors

Building D, level 5 Conference hall 12 Kev session

### Securing a Workforce for Investors: a Turnkey Solution

The development of human capital is an important precondition for attracting investment in the Russian Far East. State policies for developing human capital are already seeing their first results: the government has launched training programmes for local residents and resettlement programmes from other parts of the country, and has simplified regulations for employing foreign workers in ASEZs and free ports in the Russian Far East. In order to help investors attract workers, the government has also created the Agency for the Development of Human Capital. The Agency is a one-stop-shop system offering investors standard solutions, as well as services tailored specifically to their needs. How acute is the region's need for experts in various fields and at various levels, and how does the new development institute plan to fill the demand for human resources? What kind of services does the Agency offer to investors? How does support provided by the Agency affect investment performance in Russia's Far East? How does the business community rate the Agency's services and performance?

## Moderator:

 Valentin Timakov, Director General, Agency for the Development of Human Capital in the Far Eastern Federal District

## Panellists:

- Sergey Gabestro, Deputy Chairman, Commission on Development of Public-Private and Social Partnership Institutes in the Far Eastern Federal District, Ministry for the Development of the Russian Far East
- Pavel Ignatiev, First Deputy General Director, Agency for the Development of Human Capital in the Far Eastern Federal District
- Sergei Kachaev, Deputy Minister for the Development of the Russian Far East
- Robert Urazov, General Director, Union Agency of Development of Professional Communities and Skilled Workers WorldSkills Russia

#### Front row participants:

- Craig Ballantyne, Chief Operations Officer, G1 Entertainment LLC
- Denis Gros, Founder, Executive Director, Avangard Industrial Park LLC
- Jongkyung Kim, Chief Executive Officer, Trade Department of Embassy of the Republic of Korea in the Russian Federation
- Dmitriy Krasyukov, Deputy General Director, SAP
- Vladimir Nikolaev, First Vice-Rector, Far Eastern Federal University (FEFU)
- Mariya Romanova, Managing Director of HR Department, Far East Investment and Export

Agency ANO

- Vasiliy Savvinov, Vice Rector for Strategic Development, North-Eastern Federal University (NEFU)
- Sergey Shumilov, Managing Director for Chukotka Region, Highland Gold Mining Ltd.
- Oleg Tarasov, General Director, Chairman of the Management Board, Yakutskenergo PJSC
- Denis Vasiliev, Deputy Head, Federal Service for Labour and Employment

#### 15:00 - 16:30

## Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building A, level 8 Conference hall 11

## Key session The Space Agenda for the Asia-Pacific Region

In today's world, use of space technologies for communications, navigation and natural resource monitoring is a crucial tool for dealing with strategic matters of territorial development, ensuring the safety and efficiency of passenger and freight transport, and monitoring and minimizing the consequences of natural disasters. A number of Asia-Pacific countries, including China, Russia and Japan, are among those leading the way in developing national space-related activities. South Korea and Mexico, as well as other countries in the region, have launched their own national space programmes. The region also hosts the Asia-Pacific Regional Space Agency Forum (APRSAF). Work on developing a space infrastructure is continuing apace. Some of the world's most advanced space centres started operating in the region in 2016: the Vostochny Cosmodrome in Amur Region and the Wenchang Satellite Launch Center on China's Hainan Island. A transport safety network based on the GLONASS navigation system is being created in the Russian regions and similar projects are under way in China.

#### Moderator:

 Dmitriy Payson, Director, Information and Research Center, United Rocket and Space Corporation

#### Panellists:

- Mamoru Endo, Senior Vice President, Japan Aerospace Exploration Agency (JAXA)
- Igor Komarov, General Director, State Space Corporation ROSCOSMOS
- Yuriy Makarov, Director, Joint Department for Strategic Planning and State Space Programs, State Space Corporation ROSCOSMOS
- Yanhua Wu, Deputy Administrator, China National Space Administration (CNSA)
- Andrey Zheregelya, Deputy General Director, JSC GLONASS

## 15:00 - 16:30

## Opening up the Russian Far East: Opportunities for Investors

Building B, level 6 Conference hall 6

## Key session

## The Innovative Economy: Identifying Areas of Growth

The extractive industries today make up as much as a third of the Russian Far Eastern Federal District's economy, this being not only greater than the figure for neighbouring countries, but two and a half times above the Russian average. In view of this, accelerated development in the innovation sector is particularly important, both in terms of diversifying the regional economy and with respect to improving efficiency in the extractive sector during a period of low raw material prices. Despite Russia investing adequately in research and development, on a par with the UK, Canada and Norway in this respect, the range of innovative technologies on offer to businesses lags considerably behind that typical in developed economies. Developing the innovation sector in the Far Eastern Federal District will require a substantial increase in the supply of innovative technologies via three key channels: R&D localization on the part of major Asia-Pacific markets, growth in the number of innovative small and medium-sized enterprises, and an increase in the innovative activities of large companies in the region. How can the quantity and quality of commercial innovations carried out in the Far Eastern Federal District be increased? What practical steps and "quick wins" should be prioritized? What economic and regulatory incentives need to be created? What is the critical bottleneck in the Far Eastern Federal District's innovation infrastructure? Which sectors should serve as priority areas of focus?

#### Moderator:

Vasily Belov, Senior Vice-President for Innovation, Skolkovo Foundation

- Vladislav Boutenko, Senior Partner, Managing Director, The Boston Consulting Group
- Anton Inyutsyn, Deputy Minister of Energy of the Russian Federation
- Mikhail Karisalov, Member of the Board, Chief Operating Officer, OOO SIBUR
- Mikhail Kotyukov, Head, Federal Agency for Scientific Organizations
- Eugeny Kuznetsov, Acting Chief Executive Officer, RVC
- Sang Jin Park, President, Samsung Electronics

- Alexey Rakhmanov, President, United Shipbuilding Corporation JSC
- Maxim Safonov, Deputy President of the Russian Academy of Sciences; Professor at RANEPA (Deputy President of the Russian Academy of Sciences; Professor at RANEPA (Russian Presidential Academy of the National Economy and Public Administration)
- Ruslan Sarkisov, Deputy Chief Executive Officer, Far East and Baikal Region Development Fund
- Vladimir Solodov, Deputy Presidential Plenipotentiary Envoy to the Far Eastern District
- Lei Teng, Senior Vice President, Russia-China Investment Fund (RCIF)

#### Front row participants:

- Mikhail Akim, Vice President for Strategic Development, ABB Ltd
- Gennady Alekseev, General Director, Republic of Sakha (Yakutia) Development Corporation
- Konstantin Bogdanenko, General Director, Aviapolis Yankovsky
- Alexander Krutikov, Director, Department for the Delivery of Investment Projects, Ministry for the Development of the Russian Far East
- Murat Sönmez, Member of the Managing Board, World Economic Forum

## 15:00 - 16:30

## **Business Dialogue**

Building B, level 6 Conference hall 8

#### Russia - Germany

Germany has not only been a traditionally reliable supplier of quality products and hi-tech equipment for Russia, but also the leading investor in the real sector. Cooperation between Russian and German businesses covers all areas of the economy, from mechanical engineering to agriculture. New Russian government projects and programmes for developing the Russian Far East, together with their raw material potential, as well as the proximity of the Asia-Pacific Region, are of interest and provide new opportunities for bilateral cooperation. On the one hand, German business is interested in participating in already declared infrastructure projects and in modernizing enterprises in the Far East. On the other hand, the rich experience of localizing the production of German companies in Russia can be successfully used in the macro region. The purpose of the event is thus to draft a roadmap for the development of Russian—German cooperation in the Far Eastern Federal District for 2017.

What are the prospects for implementing joint projects in the Far Eastern Federal District, including in Advanced Special Economic Zones and Free Port of Vladivostok? What are the stimuli and deterrents to implementing German investment projects in the Far Eastern Federal District?

#### Moderator:

 Matthias Schepp, Chairman, Russian-German Chamber of Commerce; B20 Germany representative

## Panellists:

- Dr. Wolfgang Buchele, Chief Executive Officer, Member of the Executive Board, Linde AG
- Pavel Gontarev, General Director, SAP CIS
- Sergey Komyshan, Member of the Management Board, SIBUR LLC
- Alexander Osipov, First Deputy Minister for the Development of the Russian Far East
- Maxim Shereykin, General Director, Agency of Technological Development

## Front row participants:

- Marina Chebotaeva, General Director, EnviroChemie GmbH LLC
- Alexey Grigoriev, Head of METRO AG Representative Office Moscow, METRO GROUP
- Aivars Taurins, General Director, DB Schenker Russia
- Tobias Tunkel, Counsellor, Head of Economic Section, Embassy of the Federal Republic of Germany in the Russian Federation

## 15:00 - 16:30

#### **Business Dialogue**

Building B, level 6 Conference hall 7

#### Russia-ASEAN

Russia–ASEAN On 19–20 May 2016, Sochi hosted the ASEAN–Russia Summit. During the ASEAN–Russia Business Forum, held at the same time, the participating countries adopted a joint declaration defining the main areas of cooperation between Russia and the Association. The Summit confirmed that both parties were keen to develop business contacts throughout the ASEAN region. What are the promising areas for cooperation?

A roadmap for building trade, economic and investment cooperation between Russia and ASEAN: what next?

How can best use be made of the potential benefits of merging regional integration processes, including by building economic cooperation between the EAEU and the ASEAN Economic Community?

#### Moderator:

 Sergei Katyrin, Chairman of the Russian Section of the SCO Business Council; President, Chamber of Commerce and Industry of the Russian Federation

#### Panellists:

- Denis Askinadze, Deputy General Director, Far East and Baikal Region Development Fund
- Brian Chang, Founder, Owner, Brian Chang Holdings PTE
- Khammany Inthirath, Minister of Energy and Mines of Lao People's Democratic Republic
- Chung Chi Leong, Vice President, Sutech Engineering Co, Ltd.
- Veronika Nikishina, Member of the Board, Minister in Charge of Trade, Eurasian Economic Commission

#### Front row participants:

- Maksim Alekseev, Seniok Partner, ALRUD
- Anna Nesterova, Founder, Chairman of the Board of Directors, GlobalRus Trade LLC
- Moon Ming Seah, Chief Executive Officer, Pavilion Energy; Chairman, International Enterprise (IE) Singapore
- Aylin Suntay, First Vice-President, Gazprombank
- Konstantin Ryzhkov, Director, Russian Direct Investment Fund (RDIF)

### 15:00 - 16:30

Developing the Russian Far East – Advantages and New Opportunities for the Asia-Pacific Region

Building B, level 6 Conference hall 9 Key session

## Law and Greater Competitiveness of Russian Far East in the APR

One of the most important tools for economic development is the law, consisting of a set of legal means and methods used by business and government. It is the legal environment that forms the basis for systemic changes in the economy of Russian Far East, for increasing the competitiveness of this region in the Asia-Pacific in the years to come. The legal landscape in Russian Far East is consistently changing, with new legal concepts emerging, such as special economic zones. Key changes are now also under way in industry-related legislation (fisheries, forestry, etc.). But this is not enough for a new legal reality to emerge. Effective dispute resolution instruments must be used in building relations with our partners from the APR nations, ones to which they are accustomed. A serious need exists for law enforcement practice to be modified and some legal provisions revised as regards foreign trade. The Forum's legal section will focus on these and other matters.

## Moderators:

- David Goldberg, Partner, White&Case
- Alexander Molotnikov, Chairman of the Board, Russian-Chinese Legal Society

#### Panellists:

- Anton Aleksandrov, Partner, Monastyrsky, Zyuba, Stepanov & Partners
- Maksim Alekseev, General Director, Senior Partner, ALRUD ZAO
- Dmitriy Dyakin, Partner, Egorov Puginsky Afanasiev & Partners
- Alexander Ermolenko, Partner, FBK Legal
- Dmitry Kafanov, Founder, Senior Partner, Inmar Legal Ltd.
- Michael Liu, Senior Person, DHH Law Firm
- Kevin Nash, Deputy Centre Director, Singapore International Arbitration Centre
- Andrey Pushkin, General Director, Tenzor Consulting Group
- Sergey Slagoda, Attorney at Law, Managing partner, S&K Vertical
- Kirill Stepanov, State Secretary Deputy Minister for the Development of the Russian Far East
- Andrey Zelenin, Partner, Lidings

#### 15:00 - 16:30

Opening up the Russian Far East: Opportunities for Investors

Building B, level 7 Conference hall 4 Key session

## Investment by State-Owned Companies: the Far East as a Piority

Accelerated development of the Far East requires consolidation of all available resources. In the current economic situation, investments by state-owned companies drive economic processes and allow the conditions for private investments to be created. At the First Eastern Economic Forum, President of the Russian Federation Vladimir Putin gave instructions to ensure priority financing of socio-economic development of the Far East within the scope of the activities of state-owned companies. What are the plans for implementing state investments in the Far East? What is to be

expected from implementation of the major projects (FEPCO, Power of Siberia, construction of new power plant, extension of the Baikal-Amur and Trans-Siberian Mainlines, launch of the Vostochny Cosmodrome)? What are the prospects for development of small businesses in connection with implementation of major projects? What is the role going forward of programmes for development of state-owned companies in increasing the investment appeal of the Far East?

#### Moderator:

Irina Rossius, Reporter, Russia 1 TV Channel

#### Panellists:

- Oleg Budargin, Director General, Rosseti
- Marina Dedyushko, Senior Deputy Prime Minister of the Government of the Amur Region
- Alexander Kalinin, President, All-Russian Non-Governmental Organization of Small and Medium-Sized Businesses Opora Russia
- Dmitry Kolodyazhny, Vice-President for Technical Development, JSC "United Shipbuilding Corporation"
- Shamil Kurmashov, Deputy General Director for Commerce and Finance, Aeroflot
- Natalia Mincheva, Vice-President, Legal Support Business, Rosneft
- Alexander Misharin, First Vice-President, Russian Railways
- Artur Niyazmetov, Deputy Minister for Development of the Russian Far East
- Sergey Tolstoguzov, Director General, RAO Energy Systems of the East

#### 15:00 - 16:30

Strategic Session (by invitation)

Building D, level 5 Conference hall 13

### Vladivostok Free Port: How to Improve Services for Business

The Federal Law on the Free Port of Vladivostok was signed and came into effect in 2015. The law establishes special business conditions in 15 municipalities of Primorsky Territory. One objective of the law is to tap into the transit potential of the southern part of Primorsky Territory by creating an environment that would attract investment in port, rail and other types of logistics infrastructure and by introducing simpler freight customs clearance procedures. The law stipulates special border crossing conditions for individuals, vehicles, freight, goods and livestock entering the Free Port of Vladivostok; it governs the application of customs procedures in duty free zones and defines procedures for storing certain highly valuable assets, such as luxury items, art and antiques. This strategic session has been designed as a discussion with experts and residents of the Free Port of Vladivostok focusing on the practical side of these special conditions and on steps that must be taken to ensure high-quality government services at the Free Port. Which international best practices could be applied in implementing the Free Customs Zone in the Free Port of Vladivostok? How could the Free Port legislation be modified to make it more attractive to entrepreneurs and investors? What does the process for finding and clearing land for business use in the Free Port of Vladivostok entail?

#### Moderator:

• Alexander Idrisov, President, Strategy Partners Group

## 16:30 - 17:15

2:15 Presentation of investment projects
Investment Projects in the Innovation and Materials Sector

Building A, level 6 Investment Projects Presentation Area. Advanced Special Economic Zones (ASEZs) and Far East development institutes exhibition

In this section, projects involving the construction of a factory producing energy-saving materials, a high-tech sawmill, and a high-tech park, and the development of innovative soil stabilization technologies will be presented. These projects are aimed at furthering the region's economic and innovation-driven growth, creating new jobs, improving infrastructure, and protecting the environment thanks to the use of the latest technologies and high-quality equipment. This also enables the products concerned to play a successful role in import substitution programmes and to help develop exports to Asia and the East.

## Moderator:

Andrey Zhurankov, Head of the Analytical Group of the Press Center, News Agency TASS

- Alexander Borisov, Minister of Communications and Information Technologies of the Republic of Sakha (Yakutia)
- Andrey Glukhov, General Director, NPO Strim
- Aleksandr Pudovkin, General Director, Asia Forest LLC
- Aleksandr Shatov, Executive Director, TSMGROUP